

Agreement 25-05
Between
Suncoast Workforce Board, Inc. dba CareerSource Suncoast
and

Economic Development Corporation of Sarasota County

This Agreement is made and entered into by and between the Suncoast Workforce Board, Inc. dba CareerSource Suncoast, hereinafter referred to as "CSS", 3660 N. Washington Blvd. Sarasota, Fl. 34234 and the Economic Development Corporation of Sarasota County, hereinafter referred to as "EDC of Sarasota County" or "Vendore", 301 N Cattlemen Rd Suite #203, Sarasota, Fl. 34232

PURPOSE

The purpose of this agreement is to pay EDC of Sarasota County for outreach services provided by EDC of Sarasota County staff, primarily through a designated staff for workforce services dealing with recruitment, retention, and enhancement of the current workforce, benefiting employers and clients of CSS in Sarasota County and serving the purposes of the Workforce Innovation and Opportunity Act (CFDA #17.258, #17.278, and #17.259). These services are allowable under the Training and Employment Guidance Letter 13-07 and shall be provided each month between July 1, 2025, and June 30, 2026.

SERVICES TO BE PROVIDED

Services to be provided by the EDC may include, but are not limited to, the following:

1. Building relationships with CSS Business Services staff to coordinate the services available to both the employer community and job seekers. To include a quarterly meeting to discuss and review engagement levels with local employers.
2. Provide employer referrals to the CSS Business Services staff to develop and expand Customized Training (CT) and On-the-Job Training (OJT) contracts.
3. Promoting the use of Employ Florida (EF) internet data system for both employers and job seekers; increasing job order postings and applicant pools.
4. Promote CSS Veteran services to employers for hiring veterans, to include providing employer referrals to participate in the annual Paycheck for Patriots hiring event.
5. Promote the CSS Youth program, referring employers to the CSS Youth Development Team to participate as a worksite host for youth aged 14-19 for summer employment.
6. Provide employer referrals to expand Apprenticeship program participation.
7. Working closely with other identified regional economic development staff to coordinate any related bi-county efforts for the region.
8. Participating in activities related to CSS's Committees addressing the needs of employers.
9. Coordinating with CSS regarding outreach through personal visits to employers, promoting CSS events through emails, newsletter inclusion, promotional videos, social media, and through presentations to business and civic organizations.
10. Serving as a liaison between the EDC and critical workforce related organizations.
11. Identify and refer appropriate industry leadership to serve on CSS Board of Directors and committees.
12. Providing feedback and reports to the management of CSS regarding program services, including compliments, concerns or issues identified through work with employers; and
13. Establish a dedicated EDC representative to conduct the services described herein.

INVOICING FOR SERVICES

Due to the dynamic nature of economic development, specific activities will vary in response to the economic climate, the needs of employers and the needs of the region's job seekers. This makes quantification of measurement and outcome difficult to assess. It is therefore agreed that a quarterly invoice stating services as outlined in the scope of work will be delivered to CSS as the invoice for payment. The invoice and supporting documentation shall be sent to accounting@careersourcesc.com.

COMPENSATION

CSS will pay the EDC of Sarasota County for the above-mentioned services for an amount not to exceed \$20,000 annually. These payments will be made in four equal quarterly installments upon receipt of an invoice and supporting documentation that must be delivered to CSS by the 15th of the following month to ensure timely payment. The final invoice for the year must be received no later than **July 3rd, 2026**.

ASSURANCES AND CERTIFICATIONS

The Specific certifications that are to be completed are hereby incorporated into this agreement.

The EDC of Sarasota County shall comply with Executive Order 11246, Equal Employment Opportunity Act, as amended by Executive Order 11375 and others, and as supplemented in Department of Labor regulation 41 CFR, Part 60 and 45 CFR, Part 92, if applicable.

HOLD HARMLESS

The EDC of Sarasota County agrees to hold harmless, indemnify and defend CSS, its agents, servants and employees in their official and individual capacity from any demand, claim, suit, loss, cost, expense or damage which may be asserted, claimed or recovered against or from CSS, its agents or employees, in their official or individual capacity by reason of any damage to property or injury or death of any person which arises out of, is incident to, or any manner connected with this Agreement. This provision shall survive termination of this Agreement and shall be binding on the parties, successors, representatives and assigns and cannot be waived or varied.

TERM

This Agreement shall be effective **July 1, 2025**, and shall remain in effect through **June 30, 2026**, or the last date executed by both parties, whichever is later.

TERMINATION FOR DEFAULT/CONVENIENCE

1. Either party may request termination of this agreement upon 30 days prior written notice to the other party.
2. The Board may unilaterally terminate or modify this agreement, if for any reason either the U.S. Department of Labor or the State of Florida reduces funding through the grants under which this agreement is funded.
3. The Board may unilaterally terminate this agreement at any time that it is determined that:
 - a. Vendor fails to provide any of the services it has contracted to provide; or
 - b. Vendor fails to comply with the provisions of this modified agreement; or
 - c. Such a termination is in the best interest of the BOARD.
4. Written notification of termination must be by registered mail, return receipt requested.

NOTICE OF TERMINATION

Termination of work hereunder shall be affected by either party by the delivery of a Notice of Termination by a certified letter to the other party specifying the extent to which the performance of work under the Contract is terminated or through electronic signature means and the date upon which such termination becomes effective. Certified and other mail related to contractual obligations will be sent to the following parties:

- i) CareerSource Suncoast
Joshua Matlock, President/CEO
3660 N. Washington Blvd.
Sarasota, FL 34234
jmatlock@careersourcesc.com

- ii) Economic Development Corporation of Sarasota County
Erin Silk, President/CEO
301 N Cattlemen Rd Suite #203
Sarasota, FL 34232
esilk@edcsarasotacounty.com

In the event this agreement is terminated for cause, Vendor shall be liable to the Board for damages sustained for any breach of this agreement by the Vendor, including court costs and attorney fees, when the cause is attributable to the Vendor.

SIGNED

IN WITNESS WHEREOF, the parties have executed the Agreement as of the last date fully executed by both parties.

Economic Development Corporation of Sarasota County:

Erin Silk
Erin Silk (Jun 26, 2025 15:53 EDT)

Signature of Authorized Representative

06/26/2025

Date

Erin Silk
Printed Name

President/CEO

Title

Suncoast Workforce Board, Inc., dba CareerSource Suncoast:

Joshua Matlock
Joshua Matlock (Jun 26, 2025 16:12 EDT)

Signature of Authorized Representative

06/26/2025

Date

Joshua Matlock
Printed Name

President/CEO

Title