

# PY 2023-2024 Local Targeted Occupations List

Workforce Development Area 18 - Manatee and Sarasota Counties

Sorted by Standard Occupational Classification Code

Effective July 1, 2023

| SOC Code† | HSHW†† | Occupational Title†   | FLDOE<br>Training<br>Code††† | Data<br>Source†††† |
|-----------|--------|---|------------------------------|--------------------|
| 111011    | HSHW   | Chief Executives  | 5                            | R                  |
| 111021    | HSHW   | General and Operations Managers                                       | 4                            | R                  |
| 112021    | HSHW   | Marketing Managers  | 5                            | S                  |
| 112022    | HSHW   | Sales Managers  | 5                            | S                  |
| 113021    | HSHW   | Computer and Information Systems Managers                             | 5                            | S                  |
| 113031    | HSHW   | Financial Managers  | 5                            | R                  |
| 113071    | HSHW   | Transportation, Storage, and Distribution Managers                    | 4                            | S                  |
| 113121    | HSHW   | Human Resources Managers  | 5                            | S                  |
| 119013    | HSHW   | Farmers, Ranchers, and Other Agricultural Managers                    | 4                            | S                  |
| 119021    | HSHW   | Construction Managers   | 4                            | R                  |
| 119032    | HSHW   | Education Administrators, Kindergarten through Secondary              | 5                            | R                  |
| 119033    | HSHW   | Education Administrators, Postsecondary                               | 5                            | S                  |
| 119041    | HSHW   | Architectural and Engineering Managers                                | 5                            | S                  |
| 119051    | HSHW   | Food Service Managers   | 4                            | R                  |
| 119111    | HSHW   | Medical and Health Services Managers                                  | 5                            | R                  |
| 119141    |        | Property, Real Estate, and Community Association Managers             | 4                            | R                  |
| 131020    | HSHW   | Buyers and Purchasing Agents  | 4                            | R                  |
| 131031    | HSHW   | Claims Adjusters, Examiners, and Investigators                        | 3                            | S                  |
| 131041    | HSHW   | Compliance Officers   | 3                            | R                  |
| 131051    | HSHW   | Cost Estimators   | 4                            | S                  |
| 131071    | HSHW   | Human Resources Specialists   | 5                            | R                  |
| 131081    | HSHW   | Logisticians  | 5                            | R                  |
| 131111    | HSHW   | Management Analysts   | 5                            | R                  |
| 131121    |        | Meeting, Convention, and Event Planners                               | 4                            | S                  |
| 131141    | HSHW   | Compensation, Benefits, and Job Analysis Specialists                  | 4                            | S                  |
| 131151    | HSHW   | Training and Development Specialists                                  | 5                            | R                  |
| 131161    | HSHW   | Market Research Analysts and Marketing Specialists                    | 5                            | R                  |
| 132011    | HSHW   | Accountants and Auditors  | 5                            | R                  |
| 132052    | HSHW   | Personal Financial Advisors   | 5                            | S                  |
| 132072    | HSHW   | Loan Officers   | 4                            | S                  |
| 151211    | HSHW   | Computer Systems Analysts   | 4                            | R                  |
| 151212    | HSHW   | Information Security Analysts   | 3                            | S                  |
| 151231    | HSHW   | Computer Network Support Specialists                                  | 3                            | S                  |
| 151232    |        | Computer User Support Specialists                                     | 3                            | R                  |
| 151241    | HSHW   | Computer Network Architects   | 5                            | S                  |
| 151244    | HSHW   | Network and Computer Systems Administrators                           | 4                            | R                  |
| 172051    | HSHW   | Civil Engineers   | 5                            | S                  |
| 172071    | HSHW   | Electrical Engineers  | 5                            | S                  |
| 172072    | HSHW   | Electronics Engineers, Except Computer                                | 5                            | S                  |
| 172112    | HSHW   | Industrial Engineers  | 5                            | S                  |
| 172141    | HSHW   | Mechanical Engineers  | 5                            | S                  |
| 172199    | HSHW   | Engineers, All Other  | 5                            | S                  |
| 173011    | HSHW   | Architectural and Civil Drafters                                      | 3                            | S                  |
| 173023    | HSHW   | Electrical and Electronic Engineering Technologists and Technicians   | 4                            | S                  |
| 173031    |        | Surveying and Mapping Technicians                                     | 3                            | R                  |
| 194021    |        | Biological Technicians  | 4                            | S                  |
| 211018    |        | Substance Abuse, Behavioral Disorder, and Mental Health Counselors    | 5                            | R                  |
| 211093    |        | Social and Human Service Assistants                                   | 3                            | R                  |
| 211099    |        | Community and Social Service Specialists, All Other                   | 5                            | S                  |
| 212011    | HSHW   | Clergy  | 5                            | R                  |
| 232011    |        | Paralegals and Legal Assistants                                       | 3                            | R                  |
| 251011    | HSHW   | Business Teachers, Postsecondary                                      | 5                            | S                  |
| 251199    | HSHW   | Postsecondary Teachers, All Other                                     | 4                            | S                  |
| 252012    | HSHW   | Kindergarten Teachers, Except Special Education                       | 5                            | S                  |
| 252021    | HSHW   | Elementary School Teachers, Except Special Education                  | 5                            | R                  |
| 252022    | HSHW   | Middle School Teachers, Except Special and Career/Technical Education | 5                            | R                  |

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|-----------|--------|--|------------------------------|--------------------|
| 252031    | HSHW   | Secondary School Teachers, Except Special and Career/Technical Education                     | 5                            | S                  |
| 252052    | HSHW   | Special Education Teachers, Kindergarten and Elementary School                               | 5                            | S                  |
| 271024    |        | Graphic Designers  | 4                            | S                  |
| 272012    | HSHW   | Producers and Directors  | 5                            | S                  |
| 273031    | HSHW   | Public Relations Specialists   | 5                            | S                  |
| 273091    |        | Interpreters and Translators   | 4                            | S                  |
| 274011    |        | Audio and Video Technicians  | 4                            | S                  |
| 274021    |        | Photographers  | 3                            | L                  |
| 291071    | HSHW   | Physician Assistants   | 5                            | S                  |
| 291126    | HSHW   | Respiratory Therapists   | 4                            | S                  |
| 291141    | HSHW   | Registered Nurses  | 4                            | R                  |
| 291292    | HSHW   | Dental Hygienists  | 4                            | R                  |
| 292010    |        | Clinical Laboratory Technologists and Technicians  | 4                            | R                  |
| 292031    |        | Cardiovascular Technologists and Technicians   | 3                            | S                  |
| 292032    | HSHW   | Diagnostic Medical Sonographers  | 3                            | S                  |
| 292034    | HSHW   | Radiologic Technologists and Technicians   | 3                            | R                  |
| 292052    |        | Pharmacy Technicians   | 3                            | S                  |
| 292055    |        | Surgical Technologists   | 3                            | S                  |
| 292061    |        | Licensed Practical and Licensed Vocational Nurses  | 3                            | R                  |
| 312011    | HSHW   | Occupational Therapy Assistants  | 4                            | S                  |
| 312021    | HSHW   | Physical Therapist Assistants  | 4                            | S                  |
| 319011    |        | Massage Therapists   | 3                            | L                  |
| 319091    |        | Dental Assistants  | 3                            | R                  |
| 319092    |        | Medical Assistants   | 3                            | R                  |
| 319097    |        | Phlebotomists  | 3                            | S                  |
| 332011    |        | Firefighters   | 3                            | R                  |
| 333051    | HSHW   | Police and Sheriff/Es Patrol Officers  | 3                            | R                  |
| 351011    | HSHW   | Chefs and Head Cooks   | 3                            | R                  |
| 351012    |        | First-Line Supervisors of Food Preparation and Serving Workers                               | 3                            | R                  |
| 371011    |        | First-Line Supervisors of Housekeeping and Janitorial Workers                                | 3                            | S                  |
| 371012    |        | First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers              | 3                            | S                  |
| 372021    |        | Pest Control Workers   | 3                            | S                  |
| 395094    |        | Skin Care Specialists  | 3                            | L                  |
| 411011    |        | First-Line Supervisors of Retail Sales Workers   | 3                            | S                  |
| 411012    | HSHW   | First-Line Supervisors of Non-Retail Sales Workers   | 4                            | R                  |
| 413021    |        | Insurance Sales Agents   | 3                            | S                  |
| 413031    | HSHW   | Securities, Commodities, and Financial Services Sales Agents                                 | 5                            | R                  |
| 414011    | HSHW   | Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products        | 3                            | S                  |
| 414012    |        | Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 3                            | R                  |
| 431011    | HSHW   | First-Line Supervisors of Office and Administrative Support Workers                          | 4                            | R                  |
| 433031    |        | Bookkeeping, Accounting, and Auditing Clerks   | 4                            | R                  |
| 435011    |        | Cargo and Freight Agents   | 3                            | S                  |
| 436013    |        | Medical Secretaries and Administrative Assistants  | 3                            | R                  |
| 471011    | HSHW   | First-Line Supervisors of Construction Trades and Extraction Workers                         | 4                            | R                  |
| 472031    |        | Carpenters   | 3                            | R                  |
| 472044    |        | Tile and Stone Setters   | 3                            | S                  |
| 472051    |        | Cement Masons and Concrete Finishers   | 3                            | S                  |
| 472073    |        | Operating Engineers and Other Construction Equipment Operators                               | 3                            | R                  |
| 472081    |        | Drywall and Ceiling Tile Installers  | 3                            | S                  |
| 472111    |        | Electricians   | 3                            | R                  |
| 472121    |        | Glaziers   | 3                            | S                  |
| 472141    |        | Painters, Construction and Maintenance   | 3                            | S                  |
| 472152    |        | Plumbers, Pipefitters, and Steamfitters  | 3                            | R                  |
| 472181    |        | Roofers  | 3                            | S                  |
| 472211    |        | Sheet Metal Workers  | 3                            | S                  |
| 474011    | HSHW   | Construction and Building Inspectors   | 3                            | R                  |

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|-----------|--------|---|------------------------|-----------------|
| 491011    | HSHW   | First-Line Supervisors of Mechanics, Installers, and Repairers  | 3                      | R               |
| 492022    |        | Telecommunications Equipment Installers and Repairers, Except Line Installers                                   | 3                      | S               |
| 492098    |        | Security and Fire Alarm Systems Installers  | 3                      | S               |
| 493011    | HSHW   | Aircraft Mechanics and Service Technicians  | 3                      | S               |
| 493021    |        | Automotive Body and Related Repairers   | 3                      | L               |
| 493023    |        | Automotive Service Technicians and Mechanics  | 3                      | R               |
| 493031    |        | Bus and Truck Mechanics and Diesel Engine Specialists   | 3                      | R               |
| 493042    |        | Mobile Heavy Equipment Mechanics, Except Engines  | 3                      | R               |
| 493051    |        | Motorboat Mechanics and Service Technicians   | 3                      | S               |
| 499021    |        | Heating, Air Conditioning, and Refrigeration Mechanics and Installers   | 3                      | R               |
| 499041    |        | Industrial Machinery Mechanics  | 3                      | R               |
| 499052    |        | Telecommunications Line Installers and Repairers  | 3                      | S               |
| 499062    |        | Medical Equipment Repairers   | 3                      | S               |
| 499071    |        | Maintenance and Repair Workers, General   | 3                      | R               |
| 511011    | HSHW   | First-Line Supervisors of Production and Operating Workers  | 3                      | R               |
| 512051    |        | Fiberglass Laminators and Fabricators   | 3                      | L               |
| 514041    |        | Machinists  | 3                      | S               |
| 514121    |        | Welders, Cutters, Solderers, and Brazers  | 3                      | R               |
| 531047    |        | First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Supervisor | 3                      | R               |
| 532011    | HSHW   | Airline Pilots, Copilots, and Flight Engineers  | 4                      | S               |
| 532012    | HSHW   | Commercial Pilots   | 3                      | S               |
| 533032    |        | Heavy and Tractor-Trailer Truck Drivers   | 3                      | R               |
| 533052    |        | Bus Drivers, Transit and Intercity  | 3                      | S               |
| 537051    |        | Industrial Truck and Tractor Operators  | 3                      | R               |

†SOC Code and Occupational Title refers to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage = (Mean Wage - \$26.19/hour & Entry Wage - \$16.72/hour).

†††FLDOE (Florida Department of Education) Training Code:

3 = Post Secondary Adult Vocational Certificate

4 = Community College Credit/Degree

5 = Bachelor's Degree

††††Data Source:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data.

L = Meets local review criteria.

Sources: Florida Department of Economic Opportunity (DEO), Bureau of Labor Market Statistics, 23-24 Regional Demand Occupations List (RDOL)  
 Local Business & Industry Input/Data