



CareerSource Suncoast

BOARD MEETING

Thursday, June 24, 2021 - 8:00 a.m. to 9:30 a.m.

Location: 3660 N. Washington Blvd, Sarasota, FL 34234

THIS IS AN IN-PERSON AND CALL IN MEETING

Dial in Number 786-600-3104

Phone Conference ID: 500 965 247#

AGENDA

Call to Order / Introductions – Eric Troyer, Chair; Kerkering Barberio

- Roll Call – Tracey Barta

Action Items – Eric Troyer, Chair

- Approval of May 27, 2021 Board Meeting Minutes – Eric Troyer
- Approval of Schedule of Operations for 2021-2022 – Eric Troyer
- Approval of 2021-2022 Budget – Robin Dawson
- Approval of 2021-2022 Local Targeted Occupations List (LTOL) James Disbro
- Approval of Eligible Training Provider List (ETPL) James Disbro
- Approval to Negotiate with One Stop Operator – Educational and Management Services FL – Robin Dawson
- Approval of Related Party Contracts per attached ballot – Robin Dawson

FOR THE RECORD, PLEASE STATE YOUR NAME WHEN MAKING A MOTION OR ABSTAINING

Resignation of Jakobie Green – STAR Student – Ted Ehrlichman

Committee Reports –

Finance & Performance Committee Report – Walter Spikes, Jr.

Staff Reports –

- **Robin Dawson**
- **Kathy Bouchard**
- **Anthony Gagliano**
- **Josh Matlock**

*Members shall disclose any voting conflict as required under Florida Statute 112.2143 and abstain from discussion or voting on any business that would inure to his or her special private gain or loss.

- Ted Ehrlichman

**Public Comments/Closing Remarks – Eric Troyer, Chair; Kerkering Barberio
Adjournment**

Next Board Meeting is August 26, 2021

CareerSource Suncoast, 3660 N. Washington Blvd, Sarasota – Conference Room 210

*Members shall disclose any voting conflict as required under Florida Statute 112.2143 and abstain from discussion or voting on any business that would inure to his or her special private gain or loss.



ACTION ITEMS

**CAREERSOURCE SUNCOAST
BOARD MEETING MINUTES**

Virtual TEAMS Meeting
Thursday May 27, 2021
8:00 A.M.

Call to Order

Eric Troyer, Chair, called the meeting to order at 8:00 a.m., roll call was performed.

Action Items – Eric Troyer, Chair, Partner, Kerkering Barberio & Co.

Approval of March 25, 2021 Board Meeting Minutes

Eric Troyer, Chair, asked for a motion to approve the March 25, 2021 meeting minutes.

Motion: Ron DiPillo

Second: Christy Cardillo

Eric Troyer, Chair, called for a vote; the motion passed unanimously.

Approval of Audit and Tax Services Procurement

Chair Troyer reported that the review committee met on Thursday April 22, 2021 to review the seven proposals submitted for the Audit and Tax Services RFP. All seven proposals were reviewed for accuracy and rated separately. The company with the highest score was James Moore & Co, CPA's. James Moore & Co. has worked with several other workforce boards throughout the state. Several other workforce boards were contacted for a recommendation. The committee recommends James Moore and Co. CPA's for the audit and tax services contract for 2021-2022 with one year extensions for four years.

A motion was made for the Board to approve the audit and tax services procurement and for staff to begin negotiations with James Moore & Company.

Motion: Tim Novak

Second: George Barthalow

Eric Troyer, Chair, called for a vote; the motion passed unanimously.

Chair Troyer announced the resignation of Tom Bedwell, who has resigned after eight years of service on the board.

Chair Troyer welcomed Mr. William Holland to the board. Mr. Holland is the training coordinator for the local union 123 plumbers and pipefitters. Mr. Holland will assume the remainder of Mr. Bedwell's term on the board.

COMMITTEE REPORTS

Commission Coordinating Committee Report – Robin Dawson, CFAO, CareerSource Suncoast

Ms. Dawson reported the Commission Coordinating Committee consisting of our two Chief Local Elected Officials (CLEOs), Commissioner George Kruse and Commissioner Christian Zeigler, met on May 24, 2021 to review and approve new board member Mr. William Zack Holland. Mr. Holland will fulfill two roles under the Board composition requirements – 1) representative of a labor organization and 2) training director from a joint labor-management apprenticeship program. The Commission Coordinating Council approved Mr. Holland's application.

STAFF REPORTS

Robin Dawson reported we are in the budget process and have received our budget allocation. Overall increase is 1.2%, which is \$58,000. We also received an additional funding of \$1.5 million from National Emergency Grants for Opioid, COVID and \$136,000 from local partners. These are non-federal funds. We will have a budget to expenditure report to present to the Executive/Finance & Performance committee for approval on June 10th and for board approval on June 24th. Ms. Dawson also reported on behalf of Kathy Bouchard that we are working on our health benefits package for the 2021-2022 program year. Last year we had a high utilization, but we negotiated the rate increase from 12% to 7.5%. All other benefits remain the same.

Anthony Gagliano reported on the success of the [State of Talent Conference](#). The conference was virtual and thanks to our sponsor Bank of America there was no fee to attend. We had over 500 people registered, at peak there were 319 people in attendance and at the end of the day there was still over 200 attendees. Mr. Gagliano also informed the board of the resignation of Jen Zak, Communications Director. The communications team will now report to Workforce Education Director Michael Meerman. Martha Meyers continues to work on developing new apprenticeship programs, including CNAs and wastewater operators. Mr. Gagliano participated in a work session for the Manatee County commissioners on the homeless population, and we are on a DEO workgroup to help with the re-employment system.

Josh Matlock reported on the grantee-subgrantee agreement with DEO and the changes it will bring. Several changes include remove level 2 background screening, (as we cannot do this anyway) remove FWDA dues restriction, changes to website postings, change in board members having to leave the room for related party voting on matters where they have a conflict. Mr. Matlock also discussed [HB1507](#), that passed the legislature and is awaiting signature from the Governor. The 10% holdback from ITA scholarships until performance is met is still being determined. James Disbro reported the process of the process of the Regional Demand Occupational List – Regional Targeted Occupation List – Eligible Training Provider List has begun and will be brought to the board for approval at the June meeting. It then has to go to Tallahassee. We have received 31 requests of occupations to be added to the demand list, of which 15 are from our partners and 16 are from CareerSource Suncoast. There are 108 original demand occupations on the list this year, of which 26 are new and 10 have been removed.

Ted Ehrlichman reported on the Prosperity event held by the Florida Chamber of Commerce. They presented a very effective [scorecard](#) are looking at the bigger picture, 3 mos, 6 mos, 1 year, and long term goals. We will work on a local scorecard and how we can have an impact.

PUBLIC COMMENTS: There were no public comments.

In closing, Chair Troyer reminded the board of the “Board Governance Training” that is being held immediately after the meeting. If you cannot make the training today, it will be recorded so that board members can view it at a more convenient time.

Next Meeting and Adjournment

Chair Troyer informed the board that the next board meeting will be on June 24, 2021. The meeting adjourned at 8:47.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "Ted Ehrlichman". The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Ted Ehrlichman
President, CEO

CAREERSOURCE SUNCOAST - BOARD MEETING ATTENDANCE

Absent Present	Board Member
P	George Barthalow, VR Area Supervisor, Vocational Rehabilitation
P	Commissioner George Kruse, Manatee County
A	Jim Bos, President, MBJ Group
A	Ashley Brown, President, Women's Resource Center
P	Christy Cardillo, CPA Tax Manager/Partner, Carr, Riggs & Ingram, LLC.
P	Terri Clark, Dean of Lifelong Learning, State College of Florida
A	Christine Clyne, HR Director, Village on the Isle
A	Jackie Dezelski, President, Manatee Chamber of Commerce
P	Ron DiPillo, Executive Director, Sarasota County Schools
A	Lisa Eding, Human Resource Director, Centauri Insurance
A	Luis Font, LIUNA, Laborers International Union
A	Jakobie Green, STAR Student
P	Roscelyn Guenther, Boys & Girls Club of Sarasota County
A	Peter Hayes, President, Tandem Construction
A	Sharon Hillstrom, President/CEO, Bradenton Area Economic Development Corporation
P	William Zack Holland, Local 123 Plumbers and Pipefitters Union
P	Jamie Kahns, Marketing Manager, Bank of America
A	Heather Kasten, President, Sarasota Chamber of Commerce
A	David Kraft, Founder, Vision Consulting Group
P	Rick Mosholder, Director, Human Resources, Hoveround
P	Tim Novak, Dean, LECOM
P	Walter Spikes, Realtor, Bright Realty
P	Eric Troyer, CPA/Partner, Kerkring Barberio & Company
P	Doug Wagner, Deputy Superintendent, Manatee County School Board
P	Ken Waters, VP, Residential Services, Sarasota Housing Authority
P	Commissioner Christian Zeigler, Sarasota County
	Staff Present; Ted Ehrlichman, Josh Matlock, Robin Dawson, Anthony Gagliano, Jen Zak, James Disbro, Tracey Barta, Cody Soler, Rob Jones, Karima Habity, Linda Benedict, Michael Meerman
	Other Attendees;

26 Board Members (3 vacant positions) – 15 present at this meeting.

CareerSource Suncoast Board Meeting – June 24, 2021

ACTION ITEM:

**APPROVAL OF CAREERSOURCE SUNCOAST SCHEDULE OF OPERATIONS
FOR PY 2021-2022**

REQUESTED ACTION: A motion that the CSS Board approve the Schedule of Operations for CareerSource Suncoast locations during July 1, 2021 – June 30, 2022.

Background Information:

An agreement has been entered into between CareerSource Suncoast (CSS) and Florida Department of Economic Opportunity (DEO) effective May 15, 2021 - May 15, 2024, as the Board is a subrecipient of federal funds. The agreement was executed by DEO on May 18, 2021. A provision in the agreement states CSS shall adopt a schedule of operations for the upcoming state fiscal year. The schedule shall include daily hours of operation of career centers and a holiday closure schedule which adopts either federal, state, or county holiday schedule. The schedule must be approved by the Board and posted on the Board's website. The holiday schedule listed below is following the two local county government closures.

Locations:

Bradenton Career Center

1112 Manatee Avenue East
Bradenton, FL 34208
Phone: (941) 358-4200
Fax: (941) 315-2675

Sarasota Career Center

3660 North Washington Boulevard
Sarasota, FL 34234
Phone: (941) 358-4200
Fax: (941) 315-2675

Hours of Operation

Monday - Friday
8:30 a.m. - 5:00 p.m.

North Port | Goodwill Manasota

14879 Tamiami Trail
North Port, FL 34287
Phone: (941) 358-4200
Fax: (941) 315-2675

Hours of Operation

Monday - Friday
9:00 a.m. - 5:00 p.m.

CareerSource Suncoast Board Meeting – June 24, 2021

ACTION ITEM:

**APPROVAL OF CAREERSOURCE SUNCOAST SCHEDULE OF OPERATIONS
FOR PY 2021-2022**

Career Center Holiday Closure Schedule for July 1, 2021 – June 30, 2022:

<u>Date</u>	<u>Day of Week</u>	<u>Holiday</u>
July 5	Monday	Independence Day
September 6	Monday	Labor Day
November 11	Thursday	Veteran's Day
November 25	Thursday	Thanksgiving Day
November 26	Friday	Day After Thanksgiving
December 23	Thursday	Christmas Eve
December 24	Friday	Christmas Day
December 31	Friday	New Year's Day
January 17	Monday	Martin Luther King, Jr. Day
February 21	Monday	President's Day
May 30	Monday	Memorial Day

Career Center Closure - Staff Development Training for July 1, 2021 – June 30, 2022:

Date to be Determined	Fall 2021
Date to be Determined	Spring 2022

PROGRAM BUDGET

2021

2022

JULY 1 2021 - JUNE 30 2022



Serving Manatee & Sarasota Counties, Region 18
1112 Manatee Ave East | Bradenton, FL 34208
phone 941.358.4200



careersourcesuncoast.com

**CareerSource Suncoast
Budget for Program Year 2021-2022**

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Eric Troyer
Chairman

Rick Mosholder
Vice Chair

Walter Spikes
Treasurer

Ted Ehrlichman
President & CEO

June 16, 2021

CareerSource Suncoast Board of Directors:

"In the new economy, disruption will be the new normal."

With this sentence, excerpted from our '20-'25 Strategic Plan, I opened last year's budget presentation. I decided to repeat it. For me personally, writing this letter from a commercial aircraft is reminder of how the ordinary events – that all we took for granted – became *extraordinary*, in a flash. What an eventful, unpredictable ride this year has been. Just a few months ago, flying was risky with scarce flights and COVID-19 positivity-rates still raging. Vaccines were still in short supply along with the patience and endurance of many individuals and families. Many businesses – entire sectors – and employers were in distress; even those which thrived were changing business models and cultural norms.

This pandemic, still ongoing, affected virtually every aspect of life globally let alone here in Southwest Florida. While the outlook is vastly improved from a year ago, emerging from this phase will be equally unpredictable and fast paced. In fact, rather than seeking an elusive new-normal, expect a pace of rapid change and unpredictability to be our way of life. With 'normalcy' being transient, adaptability is the key. Our responsibility is to constantly remodel every aspect of this organization for flexibility, relentless change and – in spite of abundant and sophisticated data – more uncertainty than ever.

Today the unemployment rate in our region is drifting below the 5%, down from a peak of 14% a year ago. That is great news, but only part of the story. Many jobs are available immediately. Yet not enough capable candidates are ready and willing to meet this surging demand. This is not a local dilemma, and it is systemic. No federal or local 'silver bullet' proposal can solve it. Participation rates in the labor force have dropped sharply turning what had been a desperate need for jobs ... into a desperate need for qualified candidates with solid core skills and strengths that align with the talent marketplace. Adding to the challenge is the disruption in distribution, supply chains and even shortages of select raw materials. All these result from global shutdowns and unpredictable markets.

Prosperity for all is the vision of the CareerSource network. Progress on this community impact goal depends upon clear visioning and communication. The mission is jointly owned by all of us.

We are pleased to present the CareerSource Suncoast Budget for Program Year 2021-2022. Total funds (including Carry-Forward) available are \$8.3 million. It is notable that \$1.4 million are from grants outside typical formula funding. This plan consumes \$7.5 million, plus reserves of \$902,000. We remain good stewards of our funding, ready to make course corrections as needed.

I want to express my sincere appreciation to our board members for your ongoing support and guidance.

Sincerely,

Ted Ehrlichman
President/CEO

CareerSource Suncoast Program Year 2021-2022 Budget Narrative

The Board CFAO and staff have prepared the budget for CareerSource Suncoast. This narrative will be divided into sections describing our various programs, as follows:

Temporary Assistance for Needy Families (TANF)

The Temporary Assistance for Needy Families (TANF), provides services to recipients of temporary assistance, their children and families, and to low-income persons in danger of entering welfare dependency. The goal of this program is to assist these persons in obtaining employment, leading to self-sufficiency. Clients require intensive services prior to obtaining viable employment as well as transitional assistance to assure job retention and the achievement of self-sufficiency.

Workforce Innovation and Opportunity Act (WIOA)

The Workforce Innovation and Opportunity Act (WIOA) effective July 1, 2015 supersedes the Workforce Investment Act (WIA) of 1998. WIOA is designed to help job seekers access employment, education, training, and support services to succeed in the labor market and to match employers with the skilled workers they need to compete in the global economy. Three funding sources fall under WIOA – Adult, Dislocated Worker, and Youth. Career Services available in our Career Centers range from intake, assessment of skills, job search and placement assistance, and training services. Training, which is linked to job opportunities in our local area, may be provided through an individual training account (ITA), paid internship, or on-the-job training (OJT) to qualified customers who are not able to find employment. Florida Statutes states at least 50% of Adult and Dislocated Worker funds must be expended on ITAs. The law also allows for a regional workforce board to request a waiver from CareerSource Florida based on sliding scale due to reduced funding levels in WIOA, Wagner Peyser, and TANF. CSS will be under a 30% waiver vs the 50% requirement.

Requirements for youth funding specify a minimum of 75% of youth funds are to be used for out of school youth 16-24 years of age. A minimum of 20% of youth funds are to be used toward paid internship or on-the-job training.

CareerSource Suncoast has two full-service high-tech career centers in Bradenton and Sarasota. In South Sarasota County we partner and co-locate with Goodwill in North Port. These locations will provide a broad range of services to the citizens and businesses in Sarasota and Manatee Counties.

Apprenticeship Navigator

This one-year grant issued in December 2020 created a support staff position engaged in apprenticeship navigator functions that are intended to develop and/or expand viable apprenticeship programs to meet local talent needs of employers in targeted industries. The grant does not allow for client training or support.

National Emergency Dislocated Worker-Opioid Crisis

While partnering with community partners this grant will help combat the opioid crisis in our local area. Targets dislocated workers, long-term unemployed, and self-employed individuals who are underemployed and affected by the opioid crisis. The funds will assist with training, career readiness, soft skills, and on-the-job training. This is the second year of a two-year grant.

CareerSource Suncoast Program Year 2021-2022 Budget Narrative

National Emergency Dislocated Worker-COVID-19

Released in May, 2020 during the COVID pandemic the dislocated worker funds will be focusing on assisting individuals unemployed due to COVID-19 layoffs with temporary employment, on the job training or individual training accounts for classroom scholarships.

National Emergency Dislocated Worker – Opioid Fostering Recovery

The 46-month grant will create and maintain local partnerships to develop strategies that foster recovery from opioid and addiction issues affecting the workforce. This will be further accomplished by providing training and career services to individuals affected by the opioid crisis, as well as individuals seeking employment in medical, mental health, and addiction-related fields. CSS will participate in local opioid/addiction task forces or other forms of community efforts. The grant will also provide technical assistance to human resource professionals on how to deal with issues related to addition in the workplace.

Department of Economic Opportunity (DEO) – Joint Managed Programs

Programs under DEO – Joint Managed Programs are for services delivered by DEO state staff assigned to our local career centers. The Florida Workforce Innovation Act of 2000 gave responsibility for DEO Programs to the local workforce boards.

1. Wagner-Peyser - The basic services provided under this program are employment workshops, referral and placement services to job seekers, reemployment services to unemployment compensation claimants, and recruitment services to employers with job vacancies.
2. Disabled Veterans' Outreach Program (DVOP) & Local Veterans' Employment Representative Program (LVER) – The DVOP & LVER Veterans' programs provide jobs and job training opportunities for veterans and disabled veterans. DVOP and LVER assist veterans through contacts with employers, promote and develop on-the-job training and apprenticeships and various other services applicable to provide maximum employment opportunities for veterans.

Reemployment Services and Eligibility Assessment (RESEA)

A grant from USDOL provides re-employment and eligibility assessments to unemployment compensation claimants. The purpose of the project is to determine the effectiveness of more intensive services (in-person re-employment eligibility assessments) in helping claimants find employment, thereby resulting in shorter claims durations and fewer erroneous payments.

**CareerSource Suncoast
Program Year 2021-2022
Budget Narrative**

Supplemental Nutrition Assistance Program – Employment and Training (SNAP)

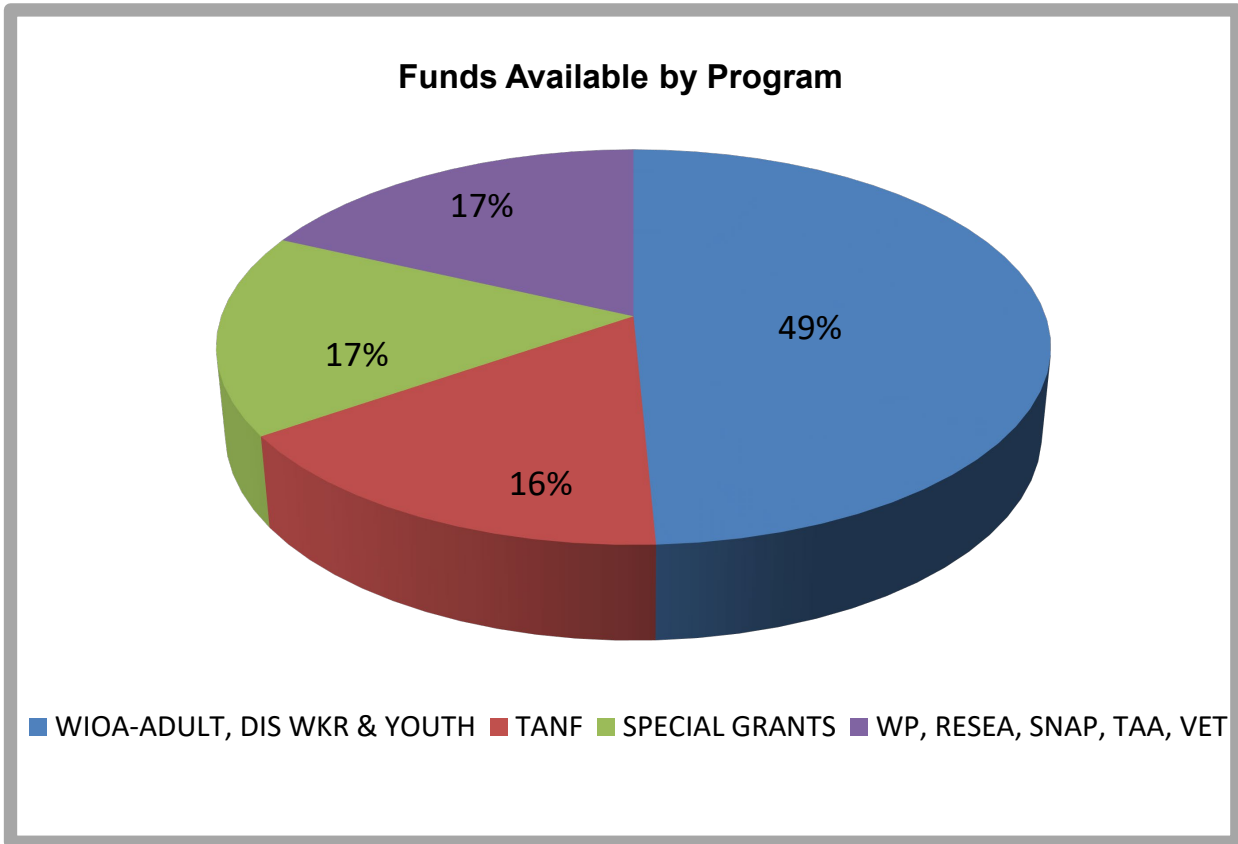
SNAP recipients without dependents receive assistance from CareerSource Suncoast with employment and training services to enable them to become self-sufficient. Beginning January 1, 2016 the State of Florida began mandatory participation for SNAP recipients.

Trade Adjustment Assistance Program (TAA)

The program assists workers who have been laid off or whose jobs have been threatened because of foreign trade or competition. Trade-affected workers who are covered under a certified Trade Act Petition may be eligible to receive an array of services and benefits.

**CareerSource Suncoast
Funds Available by Program
Program Year 2021-2022**

PROGRAM	FUNDS AVAILABLE	% OF TOTAL	WIOA ALLOCATION BREAKDOWN	FUNDS AVAILABLE	% OF TOTAL
WIOA-ADULT, DIS WKR & YOUTH	\$4,083,321	49%	ADULT/DIS WKR	\$2,702,797	66%
TANF	\$1,336,764	16%	YOUTH	\$1,380,524	34%
SPECIAL GRANTS	\$1,368,483	17%	TOTAL	\$4,083,321	100%
WP, RESEA, SNAP, TAA, VET	\$1,500,091	17%			
TOTAL	\$8,288,659	100%			



**CareerSource Suncoast
Summary of Funds Available - All Programs
Program Year 2021-2022
July 1, 2021 - June 30, 2022**

Funding Streams	Funding Available PY 21-22	Reserve for PY 22-23	Funding Budgeted For PY 21-22
Temporary Assistance for Needy Families (TANF) exp 6/30/22	\$1,336,764	\$0	\$1,336,764
WIOA-Adult & Dislocated Worker expires 6/30/2023	\$1,797,722	\$232,021	\$1,565,701
WIOA-Adult & Dislocated Worker Carry Fwd estimate expires 6/30/2022	\$905,075	\$0	\$905,075
Total WIOA Adult & Dislocated Worker	\$2,702,797	\$232,021	\$2,470,776
WIOA-Youth expires 6/30/2023	\$840,533	\$201,000	\$639,533
WIOA-Youth Carry Fwd estimate expires 6/30/2022	\$539,991	\$0	\$539,991
Total WIOA Youth	\$1,380,524	\$201,000	\$1,179,524
Apprenticeship Navigator expires 12/31/21	\$41,181	\$0	\$41,181
National Emergency Dislocated Worker Opioid-Orig estimate-expires 3/31/2022	\$186,127	\$0	\$186,127
National Emergency Dislocated Worker COVID-19 estimate-expires 3/31/2022	\$480,349	\$0	\$480,349
National Emergency Dislocated Worker Opioid-3 Fostering Recovery estimate-expires 8/31/2024	\$660,826	\$414,120	\$246,706
Wagner Peyser (WP) expires 9/30/2022	\$744,870	\$54,800	\$690,070
Wagner Peyser (WP) Carry Fwd estimate expires 9/30/2021	\$231,645	\$0	\$231,645
Total Wagner Peyser	\$976,515	\$54,800	\$921,715
Veteran's Programs (DVOP & LVER) estimate-expires 6/30/2022	\$111,672	\$0	\$111,672
Reemployment Svcs & Eligibility Assess (RESEA) estimate-expires 6/30/2022	\$250,656	\$0	\$250,656
Supplemental Nutrition Assist Prog Employment & Training (SNAP) estimate-expires 6/30/2022	\$122,748	\$0	\$122,748
Trade Adjustment Assistance (TAA) Carry Fwd estimate-expires 6/30/2022	\$38,500	\$0	\$38,500
Total	\$8,288,659	\$901,941	\$7,386,718

0

**CareerSource Suncoast
Budget Comparison & Information
Program Year 2021-2022 to 2020-2021**

	Note Ref	PY 21-22 Budget	PY 20-21 Budget Mod #2	Expenditures PY 20-21*
Funding Available Less Reserves		\$7,386,718	\$7,491,417	
Personnel Costs:				
Salaries & Fringe Benefits	1	\$4,403,041	\$4,072,305	\$3,967,156
Staff Training & Education	2	60,000	\$71,000	\$69,840
Total Personnel Costs		\$4,463,041	\$4,143,305	\$4,036,996
Facility Costs	3	\$980,358	\$1,077,198	\$959,159
Office Furniture & Equipment	4	\$40,000	\$110,570	\$108,329
Operating Costs-Career Ctrs & Adm:				
Accounting	5	\$27,500	\$30,000	\$22,530
Audit & Monitoring	6	58,960	60,000	\$58,617
Consultants & Legal	7	45,000	33,250	\$24,517
General Insurance	8	50,470	49,000	\$48,636
Office Supplies & Expense	9	50,000	55,000	\$30,052
Travel & Meetings	10	50,000	50,000	\$15,615
Total Operating Costs		\$281,930	\$277,250	\$199,967
Program Services:				
Client Training & Support	11	\$1,340,389	\$1,480,124	\$1,120,928
Employer & Client Services	12	171,000	292,970	\$215,527
Outreach	13	110,000	110,000	\$105,338
Total Program Services		\$1,621,389	\$1,883,094	\$1,441,793
Totals		\$7,386,718	\$7,491,417	\$6,746,244

*Expenditures for June are estimated

CareerSource Suncoast
Notes to Comparative Budget Statement
Explaining Budget Line Items and Variances between Budget Years
For Program Years PY 2021-2022 & PY 2020-2021

Note 1 Salaries – Includes positions for Career Services and Board Administration with a performance merit increase up to 3% or level up through staff-development options and a one time cost of living payment 2%.

	<u>PY 21-22</u>	<u>PY 20-21</u>
CSS F/T Positions	61	62
CSS P/T Positions	0	2
State Merit Positions*	10	10
<u>State OPS/PT Positions*</u>	1	1
Total CSS & State Positions	72	75

**State merit and OPS positions are not included in CSS budgeted salary/fringe benefit line item. They are paid through the State of Florida as employees of Department of Economic Opportunity (DEO). We provide supervision and oversight in our career centers for these employees.*

Fringe Benefits - Includes mandatory taxes: social security, medicare, unemployment compensation, and worker comp insurance. Medical benefits for employees are paid by CSS for a base health plan. Buy-up options will be available with employee contributions. Dental, life, and long-term disability benefits for employees are paid by CSS. A discretionary retirement contribution is paid for eligible employees at 7.5%. The average fringe benefit rate for PY 21-22 is 32%.

Note 2 Staff Training & Education – Training for staff to include on-site training, opportunities offered by Florida Department of Economic Opportunity, and outside sources to be determined.

Note 3 Facility costs are derived from rent, utilities, equipment maintenance, IT maintenance, IT communications, telephone lines, long distance charges, and building maintenance for 2 career centers and satellite offices.

Note 4 Equipment & Furniture - This line item is budgeted for replacement of equipment/furniture needs.

Note 5 Accounting – Fees for payroll processing services, 401k admin fees, and our maintenance renewal on our accounting software.

Note 6 Audit/Monitoring - This line item includes costs for our financial audit, 990 return, and programmatic monitoring - both are outsourced.

Note 7 Consultants & Legal – Includes costs for one stop operator and legal services.

Note 8 General Insurance - This covers insurance for directors & officers, general liability, pension bond, crime, property, electronic equipment, wind, and auto. Worker compensation is listed with fringe benefits.

Note 9 Office Expense and Supplies – This line item includes costs for dues and subscriptions, incidental expenses, office supplies (for staff and customers), and postage.

CareerSource Suncoast
Notes to Comparative Budget Statement
Explaining Budget Line Items and Variances between Budget Years
For Program Years PY 2021-2022 & 2020-2021

- Note 10 Travel & Meetings – Mileage reimbursement (\$0.445 per mile), overnight travel (per diem breakfast \$6, lunch \$11, and dinner \$19), hotel, incidentals, and meeting expenses are reported in this line item. Travel for Board and state employees are paid based on the state limits listed which are below federal requirements.
- Note 11 Client Training – Includes costs for Individual Training Accounts (ITAs) for tuition, books, fees, and supplies, along with on-the-job training (OJT), employed worker training (EWT), and youth paid internships. For training budgets by funding/program refer to Budget by Allocations (pg 10) in the packet.
- Adult & Dislocated Worker Funds are required to expend 50% on ITAs. CSS will continue with a reduced ITA percentage based on CareerSource Florida’s sliding scale policy issued when funding levels began decreasing. This budget will exceed the 30% ITA sliding scale rate requirement.
- The Youth budget will meet the minimum 75% requirement for out of school youth activities, as we will focus only on out of school enrollments. The training budget for youth also includes an amount for paid internships and on-the-job training to exceed the 20% WIOA work experience requirement.
- Client Support – Support services are on an individual basis and need. Possible costs may include childcare, housing, and transportation costs.
- Note 12 Employer and Client Services – Employer and client assessment activities and career services.
- Note 13 Outreach – A variety of media is used for educating employers, job seekers, and community on the services offered at CSS. This line item includes \$40,000 in outreach services partnering with the Bradenton Area Economic Development Corporation and Economic Development Corporation of Sarasota County. Additional outreach services include \$40,000 to partner with College Access Networks in both counties.

**CareerSource Suncoast
Budget by Allocation
Program Year 2021 - 2022
July 1, 2021 - June 30, 2022**

	BUDGET	TANF	WIOA ADULT & DIS WKR	WIOA YOUTH	APPRENT NAVIGATOR	NEG OPIOID DIS WKR	NEG COVID-19 DIS WKR	NEG OPIOID FOSTERING RECOVERY	WAGNER PEYSER	VETS	RESEA	SNAP	TAA
Funding Available Less Reserve	\$7,386,718	\$1,336,764	\$2,470,776	\$1,179,524	\$41,181	\$186,127	\$480,349	\$246,706	\$921,715	\$111,672	\$250,656	\$122,748	\$38,500
Personnel Costs:													
Salaries & Fringe Benefits	\$4,403,041	\$1,049,343	\$1,609,904	\$768,365	\$40,420	\$83,508	\$166,289	\$87,966	\$231,974	\$47,516	\$204,787	\$100,493	\$12,476
Staff Training & Education	60,000	11,122	27,557	9,581	0	0	0	0	7,487	907	2,036	997	313
Total Personnel Costs	\$4,463,041	\$1,060,465	\$1,637,461	\$777,946	\$40,420	\$83,508	\$166,289	\$87,966	\$239,461	\$48,423	\$206,823	\$101,490	\$12,789
Facility Costs	\$980,358	\$177,414	\$0	\$136,903	\$0	\$0	\$0	\$0	\$566,183	\$50,300	\$33,267	\$16,291	\$0
Office Furn & Equip	\$40,000	\$11,280	\$13,140	\$6,052	\$0	\$0	\$0	\$0	\$4,964	\$3,204	\$1,052	\$308	\$0
Operating Costs-Career Ctrs & Adm:													
Accounting	\$27,500	\$4,977	\$9,198	\$4,391	\$153	\$693	\$1,788	\$918	\$3,431	\$416	\$933	\$457	\$143
Audit & Monitoring	58,960	10,670	19,721	9,415	329	1,486	3,834	1,969	7,357	891	2,001	980	307
Consultants & Legal	45,000	8,326	21,599	7,186	0	0	0	0	5,615	0	1,527	748	0
General Insurance	50,470	9,133	22,663	8,059	0	0	0	0	7,306	757	1,713	839	0
Office Supplies & Expense	50,000	9,048	16,274	7,984	0	450	3,251	1,607	7,841	756	1,697	831	261
Travel & Meetings	50,000	8,771	16,210	7,738	279	1,260	3,228	1,670	6,470	1,925	1,644	805	0
Total Operating Costs	\$281,930	\$50,925	\$105,667	\$44,773	\$761	\$3,888	\$12,102	\$6,165	\$38,020	\$4,745	\$9,514	\$4,659	\$711
Program Services:													
Client Training & Support	\$1,340,389	\$0	\$616,000	\$150,000	\$0	\$98,231	\$301,958	\$149,200	\$0	\$0	\$0	\$0	\$25,000
Employer & Client Svcs	171,000	36,680	45,310	44,300	0	0	0	0	44,710	0	0	0	0
Outreach	110,000	0	53,198	19,550	0	500	0	3,375	28,377	5,000	0	0	0
Total Program Services	\$1,621,389	\$36,680	\$714,508	\$213,850	\$0	\$98,731	\$301,958	\$152,575	\$73,087	\$5,000	\$0	\$0	\$25,000
Totals	\$7,386,718	\$1,336,764	\$2,470,776	\$1,179,524	\$41,181	\$186,127	\$480,349	\$246,706	\$921,715	\$111,672	\$250,656	\$122,748	\$38,500

CareerSource Suncoast
Budget Allocated to Program & Administrative Costs
Program Year 2021-2022
July 1, 2021 Thru June 30, 2022

	Total	Program	Administrative
Funding Budgeted	\$7,386,718	\$6,658,916	\$727,802
Personnel Cost:			
Salaries & Fringe Benefits	\$4,403,041	\$3,833,739	\$569,302
Staff Training & Education	60,000	54,000	6,000
Total Personnel Costs	\$4,463,041	\$3,887,739	\$575,302
Facility Costs	\$980,358	\$945,358	\$35,000
Office Furniture & Equipment	\$40,000	\$34,000	\$6,000
Operating Costs Career Ctrs & Admin:			
Accounting	\$27,500	\$0	\$27,500
Audit & Monitoring	58,960	31,960	27,000
Consultants & Legal	45,000	25,000	20,000
General Insurance	50,470	40,470	10,000
Office Expense & Supplies	50,000	38,000	12,000
Travel & Meetings	50,000	35,000	15,000
Total Operating Costs	\$281,930	\$170,430	\$111,500
Program Services:			
Client Training & Support	\$1,340,389	\$1,340,389	\$0
Employer & Client Services	\$171,000	171,000	0
Outreach	\$110,000	110,000	0
Total Program Services	\$1,621,389	\$1,621,389	\$0
Total Budget	\$7,386,718	\$6,658,916	\$727,802

Percentage of Administrative Costs **9.85%**

Board Meeting – June 24, 2021

ACTION ITEM:

APPROVAL OF THE LOCAL TARGETED OCCUPATIONS LIST FOR PY 2021-22

REQUESTED ACTION: A motion that the Board approve the Local Targeted Occupations List for PY 2021-22 to be distributed to the area's training providers for the development of the 2021-22 Eligible Training Providers List.

Background Information:

As part of WIOA Implementation, CareerSource Florida's Policy Number 82 (adopted February 5, 2014 and Updated June 18, 2018) provides guidelines for the development of Local Workforce Development Boards Local Targeted Occupations List (LTOL).

The LTOL is key in the development of strategies to target high-growth and emerging occupations that are critical to the local economy. With occupations identified and listed for our area, CareerSource Suncoast (CSS) directs training resources for occupations in demand to assist job seekers, as well as local area workers seeking better employment and higher-earning opportunities. The LTOL process enhances collaboration between CSS and its stakeholders, resulting in a skilled workforce responsive to industry talent needs.

The Florida Department of Economic Opportunity (DEO), Bureau of Labor Market Statistics (LMS) annually publishes our Regional Demand Occupations List (RDOL). This year the lists were disseminated to all LWDBs on May 10, 2021.

Process:

As identified in Policy Number 82, CSS develops our LTOL as follows:

- Uses the RDOL published by DEO's LMS as a starting point.
- Solicits the input of business and industry stakeholders and partners regarding the need to add occupations to the list.
- Uses additional labor market resources available to assist with development.
- Adds additional occupations to our list beyond what is on the LMS list, based on local input and demand.

Result:

This new PY 2021-22 LTOL has:

- Twenty-five (20) new occupations added as a result of DEO's labor market statistics, and
- Twenty-two (22) new occupations added as a result of soliciting input from our local business and industry stakeholders and partners.
- One hundred thirty-two (132) total occupations now represented.

PY 2021-22 Local Targeted Occupations List

Workforce Development Area 18 - Manatee and Sarasota Counties

Sorted by Standard Occupational Classification Code

Effective July 1, 2021

DRAFT

SOC Code†	HSHW††	Occupational Title†	FLDOE	
			Training Code†††	Data Source††††
111021	HSHW	General and Operations Managers	4	R
112021		Marketing Managers	4	L
113011	HSHW	Administrative Services Managers	4	S
113031	HSHW	Financial Managers	5	R
113071	HSHW	Transportation, Storage, and Distribution Managers	4	S
119021	HSHW	Construction Managers	4	R
119051	HSHW	Food Service Managers	4	R
119141		Property, Real Estate & Community Association Managers	4	R
119199	HSHW	Managers, All Other	4	R
131023	HSHW	Purchasing Agents, Except Wholesale, Retail, and Farm Products	3	R
131031	HSHW	Claims Adjusters, Examiners, and Investigators	3	S
131041	HSHW	Compliance Officers	3	S
131051	HSHW	Cost Estimators	4	S
131071	HSHW	Human Resources Specialists	5	R
131111	HSHW	Management Analysts	5	R
131121	HSHW	Meeting, Convention, and Event Planners	4	S
131141	HSHW	Compensation, Benefits, and Job Analysis Specialists	4	S
131161	HSHW	Market Research Analysts and Marketing Specialists	5	R
131199	HSHW	Business Operations Specialists, All Other	4	R
132011	HSHW	Accountants and Auditors	5	R
132052	HSHW	Personal Financial Advisors	5	R
132072	HSHW	Loan Officers	4	S
151121	HSHW	Computer Systems Analysts	4	S
151122	HSHW	Information Security Analysts	3	S
151131	HSHW	Computer Programmers	3	S
151132	HSHW	Software Developers, Applications	4	R
151134	HSHW	Web Developers	3	S
151141	HSHW	Database Administrators	4	S
151142	HSHW	Network and Computer Systems Administrators	4	S
151143	HSHW	Computer Network Architects	3	S
151151	HSHW	Computer User Support Specialists	3	R
151152		Computer Network Support Specialist	3	L
151199	HSHW	Computer Occupations, All Other	3	S
173011		Architectural and Civil Drafters	4	L
173019		Drafters, All Other	4	L
173026		Industrial Engineering Technologists and Technicians	4	L
173027		Mechanical Engineering and Technologists and Technicians	4	L
173029		Engineering Technologists and Technicians, Except Drafters, All Others	4	L
194099		Life, Physical, and Social Science Technicians, All Other	4	L
211014		Mental Health Counselors	5	L
211023		Mental Health and Substance Abuse Social Workers	5	L
211093		Social and Human Service Assistants	3	S
232011		Paralegals and Legal Assistants	3	R
251194	HSHW	Vocational Education Teachers, Postsecondary	4	S
251199	HSHW	Postsecondary Teachers, All Other	4	S
252021	HSHW	Elementary School Teachers, Except Special Education	5	R
252022	HSHW	Middle School Teachers, Exc. Special & Voc. Education	5	R
252031	HSHW	Secondary School Teachers, Exc. Special and Voc. Ed.	5	R
271024	HSHW	Graphic Designers	4	S
274011		Audio and Video Equipment Technicians	4	S
291126	HSHW	Respiratory Therapists	4	S
291141	HSHW	Registered Nurses	4	R
292010	HSHW	Medical and Clinical Laboratory Technologists and Technicians	4	S
292012		Medical and Clinical Laboratory Technicians	4	L

PY 2021-22 Local Targeted Occupations List

Workforce Development Area 18 - Manatee and Sarasota Counties

Sorted by Standard Occupational Classification Code

Effective July 1, 2021

DRAFT

SOC Code†	HSHW††	Occupational Title†	FLDOE Training Code†††	Data Source††††
292021	HSHW	Dental Hygienists	4	S
292032	HSHW	Diagnostic Medical Sonographers	3	S
292034	HSHW	Radiologic Technologists	3	S
292052		Pharmacy Technicians	3	S
292053		Psychiatric Technicians	3	S
292055		Surgical Technologists	3	S
292056		Veterinary Technologists and Technicians	4	S
292061		Licensed Practical and Licensed Vocational Nurses	3	R
292071		Medical Records and Health Information Technicians	4	S
292081		Opticians, Dispensing	4	L
292099		Health Technologists and Technicians, All Other	3	S
312021	HSHW	Physical Therapist Assistants	4	R
319011		Massage Therapists	3	R
319091		Dental Assistants	3	R
319092		Medical Assistants	3	R
319097		Phlebotomists	3	R
331099		First-Line Superv., Protective Service Workers, All Other	3	S
332011	HSHW	Firefighters	3	S
333012		Corrections Officers & Jailers	3	L
333051	HSHW	Police and Sheriff's Patrol Officers	3	R
339099		Protective Service Workers, All Other	3	R
351011	HSHW	Chefs and Head Cooks	3	S
371011		First-Line Superv. of Housekeeping & Janitorial Workers	3	S
371012		First-Line Superv. Landscaping & Groundskeeping Workers	3	R
391021		First-Line Supervisors of Personal Service Workers	3	S
411011		First-Line Supervisors of Retail Sales Workers	3	R
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	4	R
413021	HSHW	Insurance Sales Agents	3	R
413031	HSHW	Securities and Financial Services Sales Agents	5	R
414011	HSHW	Sales Representatives, Wholesale & Mfg, Tech. & Sci. Prod.	3	S
414012		Sales Representatives, Wholesale and Manufacturing, Other	3	R
419021		Real Estate Brokers	3	S
431011	HSHW	First-Line Superv. of Office and Admin. Support Workers	4	R
433031		Bookkeeping, Accounting, and Auditing Clerks	4	R
434131		Loan Interviewers and Clerks	3	S
435071		Shipping, Receiving, and Traffic Clerks	3	R
435081		Stock Clerks and Order Fillers	2	L
436013		Medical Secretaries	3	R
471011	HSHW	First-Line Superv. of Construction and Extraction Workers	4	R
472031		Carpenters	3	S
472044		Tile and Marble Setters	3	S
472051		Cement Masons and Concrete Finishers	3	S
472073		Operating Engineers/Construction Equipment Operators	3	S
472111		Electricians	3	R
472121		Glaziers	3	S
472141		Painters, Construction and Maintenance	3	R
472151		Pipelayers	3	S
472152		Plumbers, Pipefitters, and Steamfitters	3	R
472221		Structural Iron and Steel Workers	3	S
491011	HSHW	First-Line Superv. of Mechanics, Installers, and Repairers	3	R
492022	HSHW	Telecommunications Equipment Installers and Repairers	3	R
492098		Security and Fire Alarm Systems Installers	3	S
493011	HSHW	Aircraft Mechanics and Service Technicians	3	S
493021		Automotive Body and Related Repairers	3	S
493023		Automotive Service Technicians and Mechanics	3	S

PY 2021-22 Local Targeted Occupations List

Workforce Development Area 18 - Manatee and Sarasota Counties

Sorted by Standard Occupational Classification Code

Effective July 1, 2021

DRAFT

SOC Code†	HSHW††	Occupational Title†	FLDOE Training Code†††	Data Source††††
493031	HSHW	Bus and Truck Mechanics and Diesel Engine Specialists	3	S
493051		Motorboat Mechanics and Service Technicians	3	L
499021		Heating, A.C., and Refrigeration Mechanics and Installers	3	R
499041		Industrial Machinery Mechanics	3	S
499071		Maintenance and Repair Workers, General	3	R
511011	HSHW	First-Line Superv. of Production and Operating Workers	3	R
512091		Fiberglass Laminators and Fabricator	3	L
514011		Computer Controlled Machine Tool Operators, Metal and Plastic	3	L
514012		Computer and Numerically Controlled Tool Programmers	3	L
514035		Milling and Planning Machine Setters, Operators, and Tenders, Metal and Plastic	3	L
514111		Tool and Die Makers	3	L
514121		Welders, Cutters, Solderers, and Brazers	3	S
516031		Sewing Machine Operators	1	L
516093		Upholsterers	1	L
519111		Packaging and Filling Machine Operators and Tenders	2	L
519199		Production Workers, All Other	2	L
532011	HSHW	Airline Pilots, Copilots, and Flight Engineers	4	S
532012	HSHW	Commercial Pilots	3	S
533021		Bus Drivers, Transit and Intercity	3	S
533032		Heavy and Tractor-Trailer Truck Drivers	3	R
535011		Sailors and Marine Oilers	3	S
535021	HSHW	Captains, Mates, and Pilots of Water Vessels	3	S
537051		Industrial Truck and Tractor Operators	3	S

†SOC Code and Occupational Title refers to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage = (Mean Wage - \$23.89/hour & Entry Wage - \$15.24/hour).

†††FLDOE Training Code:

- 1 = Less than High School Diploma or Equivalent
- 2 = High School Diploma or Equivalent
- 3 = Post Secondary Adult Vocational Certificate
- 4 = Community College Credit/Degree
- 5 = Bachelor's Degree

††††Data Source:

- R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data.
- S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data.
- L = Meets local review criteria.

Source: Florida Department of Economic Opportunity (DEO), Bureau of Labor Market Statistics, 21-22 Regional Demand Occupations List

CareerSource Suncoast Board Meeting

Date: June 24, 2021

ACTION ITEM:

APPROVAL OF THE ELIGIBLE TRAINING PROVIDER LIST FOR PY 2021-22

REQUESTED ACTION: A motion that the CareerSource Suncoast Board approve the Eligible Training Provider List for PY 2021-22

Background Information:

As part of the Workforce Innovation and Opportunity Act (WIOA) implementation, CareerSource Florida's Policy Number 90 (adopted March 1, 2016) provides guidelines for the development of Local Workforce Development Boards Eligible Training Provider Lists (ETPL).

This policy outlines the process for determining eligible training providers for WIOA Title I-B adult and dislocated worker training participants and for publicly disseminating the list of these providers with relevant information about their programs.

WIOA emphasizes informed client choices, job-driven training, provider performance, and continuous improvement. The quality and selection of providers and training services programs is vital to achieving these core principles. CareerSource Suncoast's Eligible Training Provider Lists (ETPL) and the related eligibility procedures ensure the accountability, quality and labor-market relevance of training services programs that receive funds through WIOA title I-B. The ETPL also allows a means for ensuring informed client choice for individuals eligible for training. In administering the eligible training provider process, CareerSource Suncoast (CSS) works to ensure that qualified providers, offering a wide variety of job-driven training programs, are available. The final ETPL will be publicly available online through our website as individuals explore training options. The ETPL process further enhances collaboration between CSS and its stakeholders, resulting in a skilled workforce responsive to industry talent needs.

Process:

As identified in Policy Number 90, CSS develops our ETPL as follows:

- Uses the Local Targeted Occupations List (LTOL) as a starting point
- Solicits the input of Educational Training Providers for them to apply as a Training Provider and provide training program descriptions that teach to the occupations identified on the LTOL
- Reviews Training Providers submissions for appropriateness and accuracy and provides them to our LTOL & ETPL Review Committee for recommendation to the CSS Board of Directors for approval
- Adds the eligible training providers and programs to the new annual ETPL.

Result:

This new PY 2021-22 ETPL has:

- Nineteen (19) training providers, (17 continuing and 2 new)
- One hundred fifty-four (154) total training program offerings

CareerSource Suncoast (LWDB 18)
DRAFT PY 2021-2022 Eligible Training Provider List

Access Computer Training 1537 Dale Mabry Hwy, Suite 101 Lutz, FL 33548 (813) 326-2628 www.accesscomputertraining.com	Credential	SOC Code	CIP Code	Clock Hours	Tuition, Books & Fees Total (ITA)	Other Costs (Non-ITA)	Est. Total Program Cost	Graduation Rate	Placement Rate	Average Wage at Placement	Basic Skills Grade Level R / M / L
A+ Certification Prep (A+CERT)	Cert	151151	110103	84	4,545	-	4,545	No Data	No Data	No Data	9/9/9
Business Application (BAPP)	Cert	431011	520401	156	5,000	-	5,000	100	82	\$17.75	9/9/9
Introduction to Bookkeeping	Cert	433031	520302	32	2,500	-	2,500	100	66	\$16.00	9/9/9
Microsoft Advanced Office-Administrative Serv Manager	Cert	431011	520204	24	1,500	-	1,500	No Data	No Data	No Data	9/9/9
Microsoft Excel (EXCELALL)	Cert	431011	520204	40	1,500	-	1,500	100	100	\$16.00	9/9/9
Microsoft Office (MSALL)	Cert	431011	520404	124	3,500	-	3,500	No Data	No Data	No Data	9/9/9
Microsoft Office Fundamentals (MSFUND)	Cert	431011	520411	36	1,500	-	1,500	100	70	\$15.50	9/9/9
Network+ Certification Prep (NET+CERT)	Cert	151151	110103	42	2,545	-	2,545	No Data	No Data	No Data	9/9/9
Center for Technology Training 1300 N West Shore Blvd., Suite 235 Tampa, FL 33607 (813) 341-8594 www.cttschool.com											
Center for Technology Training 1300 N West Shore Blvd., Suite 235 Tampa, FL 33607 (813) 341-8594 www.cttschool.com	Credential	SOC Code	CIP Code	Clock Hours	Tuition, Books & Fees Total (ITA)	Other Costs (Non-ITA)	Est. Total Program Cost	Graduation Rate	Placement Rate	Average Wage at Placement	Basic Skills Grade Level R / M / L
Business Applications Specialist	Cert	151151	520401	90	\$ 4,995	\$ -	\$ 4,995	100%	96%	\$ 19.43	9/9/9
Ethical Hacking and Forensics	Cert	151122	111003	39	\$ 5,990	\$ -	\$ 5,990	100%	25%	\$ 51.72	9/9/9
Information Security Professional (Security+)	Cert	151122	111003	24	\$ 2,495	\$ -	\$ 2,495	34%	100%	\$ 51.72	9/9/9
Information Systems Security Professional	Cert	151122	111003	32	\$ 4,495	\$ -	\$ 4,495	75%	25%	\$ 51.78	9/9/9
Linux + - Network System Administrator	Cert	151142	111003	33	\$ 3,495	\$ -	\$ 3,495	No Data	70%	\$ 51.78	9/9/9
MCDBA Microsoft Database Technologies	Cert	151141	110802	100	\$ 8,495	\$ -	\$ 8,495	100%	98%	\$ 48.60	9/9/9
Microsoft Network Administration -MCSA-MNA	Cert	151142	111001	156	\$ 9,495	\$ -	\$ 9,495	No Data	No Data	\$ 43.00	9/9/9
Network Administrator - MCSE-MNE	Cert	151142	111001	130	\$ 8,495	\$ -	\$ 8,495	100%	100%	\$ 43.00	9/9/9
Network and Computer Syatems Administrator (CCNA)	Cert	151142	111001	33	\$ 3,995	\$ -	\$ 3,995	60%	56%	\$ 43.00	9/9/9
Network Technician (Network+)	Cert	151152	110901	24	\$ 2,495	\$ -	\$ 2,495	75%	34%	\$ 43.00	9/9/9
PC Repair Technician (A+ prep)	Cert	151151	111006	72	\$ 3,495	\$ -	\$ 3,495	100%	96%	\$ 27.00	9/9/9
PowerPack Club Membership Database - Web	Cert	151141	110801	379	\$ 18,995	\$ -	\$ 18,995	No Data	No Data	\$ 47.79	9/9/9
Project Management	Cert	111021	520201	40	\$ 4,995	\$ -	\$ 4,995	68%	45%	\$ 40.52	9/9/9
SEO & Social Media Professional	Cert	151151	110801	24	\$ 3,495	\$ -	\$ 3,495	95%	25%	\$ 41.10	9/9/9
Web Design Professional	Cert	151151	110801	24	\$ 8,995	\$ -	\$ 8,995	70%	33%	\$ 41.10	9/9/9
Webmaster Foundation	Cert	151134	110801	24	\$ 4,995	\$ -	\$ 4,995	100%	100%	\$ 41.10	9/9/9
Charlotte Technical Center - (CTC) 18150 Murdock Circle Port Charlotte, FL (941) 255-7000 www.yourcharlotteschools.net/ctc											
Charlotte Technical Center - (CTC) 18150 Murdock Circle Port Charlotte, FL (941) 255-7000 www.yourcharlotteschools.net/ctc	Credential	SOC Code	CIP Code	Clock Hours	Tuition, Books & Fees Total (ITA)	Other Costs (Non-ITA)	Est. Total Program Cost	Graduation Rate	Placement Rate	Average Wage at Placement	Basic Skills Grade Level R / M / L
Air-Conditioning, Refrigeration & Heating Technology 1	Cert	499021	150501	750	\$ 4,957	\$ -	\$ 4,957	100%	76%	\$ 17.31	9/10/9
Automotive Services Technology I	Cert	493023	470604	1050	\$ 6,614	\$ -	\$ 6,614	76%	24%	\$ 17.24	9/10/9
Dental Assisting Technology and Management - ATD	Cert	319091	510601	1230	\$ 4,951	\$ -	\$ 4,950	100%	60%	\$ 17.74	10/10/10
Practical Nursing	Cert	292061	513901	1350	\$ 6,419	\$ -	\$ 6,419	85%	40%	\$ 20.14	11/11/11
Technology Support Services	Cert	151151	151202	600	\$ 2,209	\$ -	\$ 2,209	100%	8%	\$ 16.17	10/10/10

CareerSource Suncoast (LWDB 18)
DRAFT PY 2021-2022 Eligible Training Provider List

Computer Coach IT Training 5005 N. Hesperides St Tampa, FL 33614 (813) 947-0552 www.Computercoach.com	Credential	SOC Code	CIP Code	Clock Hours	Tuition, Books & Fees Total (ITA)	Other Costs (Non-ITA)	Est. Total Program Cost	Graduation Rate	Placement Rate	Average Wage at Placement	Basic Skills Grade Level R / M / L
Business Office Specialist	Cert	433031	520302	104	\$ 5,000	\$ -	\$ 5,000	80	75	\$ 25.00	9/9/9
Cloud Integration Specialist	Cert	151152	111002	96	\$ 7,500	\$ -	\$ 7,500	100	80	\$ 40.00	9/9/9
Computer Support Technician	Cert	151151	111006	180	\$ 10,500	\$ -	\$ 10,500	75	83	\$ 30.00	9/9/9
Cyber Security Specialist	Cert	151122	111001	200	\$ 13,000	\$ -	\$ 13,000	100	86	\$ 24.00	9/9/9
Data Specialist	Cert	151141	110802	120	\$ 8,500	\$ -	\$ 8,500	100	100	\$ 25.00	9/9/9
Digital Marketing Specialist	Cert	112021	110801	76	\$ 6,500	\$ -	\$ 6,500	100	89	\$ 25.00	9/9/9
Front End Web Development	Cert	151141	118002	200	\$ 13,000	\$ -	\$ 13,000	100	75	\$ 50.00	9/9/9
Full Stack Web Development	Cert	151141	118002	200	\$ 13,000	\$ -	\$ 13,000	100	100	\$ 50.00	9/9/9
IT Network Administrator	Cert	151141	118002	120	\$ 7,500	\$ -	\$ 7,500	100	100	\$ 20.00	9/9/9
IT Security Professional	Cert	151122	111001	120	\$ 10,500	\$ -	\$ 10,500	100	100	\$ 35.00	9/9/9
Project Management Specialist	Cert	131111	520211	96	\$ 10,500	\$ -	\$ 10,500	100	84	\$ 40.00	9/9/9
Service Management	Cert	131111	520211	96	\$ 10,500	\$ -	\$ 10,500	100	100	\$ 25.00	9/9/9
Fleet Force Driving School 4950 Recker Hwy, Bldg 9 Winter Haven, FL 33880 (404) 799-6978 drivefleetforce.com	Credential	SOC Code	CIP Code	Clock Hours	Tuition, Books & Fees Total (ITA)	Other Costs (Non-ITA)	Est. Total Program Cost	Graduation Rate	Placement Rate	Average Wage at Placement	Basic Skills Grade Level R / M / L
Class A CDL License Certification	Cert	533032	490205	160	\$ 6,771	\$ -	\$ 6,771	93%	78%	\$ 24.00	N/A
Class B CDL License Certification	Cert	533032	490205	40	\$ 2,721	\$ -	\$ 2,721	95%	98%	\$ 18.00	N/A
Galen College of Nursing 11101 Roosevelt Blvd. N. St. Petersburg, FL 33716 (727) 722-9292 https://galencollege.edu/	Credential	SOC Code	CIP Code	Credit / Clock Hours	Tuition, Books & Fees Total (ITA)	Other Costs (Non-ITA)	Est. Total Program Cost	Graduation Rate	Placement Rate	Average Wage at Placement	Basic Skills Grade Level R / M / L
Associate Degree in Nursing - LPN to RN Bridge	AS/RN	291141	513801	99	\$ 32,865	\$ 3,260	\$ 36,115	No Data	91%	\$ 37.24	11/11/11
Associate Degree in Nursing (AS) Two-Year Option	AS/RN	291141	513801	107	\$ 44,385	\$ 3,610	\$ 47,995	No Data	91%	\$ 24.08	11/11/11
Baccalaureate Degree in Nursing (BSN), Prelicensure Opt	RN	291141	513801	160	\$ 68,805	\$ 4,160	\$ 72,965	No Data	91%	\$ 38.47	11/11/11
Practical Nursing	Cert	292061	513901	1440	\$ 22,581	\$ 360	\$ 22,941	No Data	84%	\$ 24.08	11/11/11
Manatee Technical College (MTC) 6305 State Road 70 East Bradenton, FL 34203 (941) 751-7900 www.ManateeTech.edu	Credential	SOC Code	CIP Code	Clock Hours	Tuition, Books & Fees Total (ITA)	Other Costs (Non-ITA)	Est. Total Program Cost	Graduation Rate	Placement Rate	Average Wage at Placement	Basic Skills Grade Level R / M / L
Accounting Operations	Cert	433031	520302	900	\$ 3,915	\$ -	\$ 3,915	94%	73%	\$ 20.03	10/10/10
Administrative Office Specialist	Cert	431011	520401	1050	\$ 4,027	\$ -	\$ 4,027	73%	71%	\$ 24.99	10/10/10
Advanced Manufacturing & Production Technology	Cert	511011	150406	600	\$ 2,586	\$ -	\$ 2,586	100%	100%	\$ 27.78	9/9/9
Applied Cybersecurity	Cert	151122	111003	750	\$ 3,151	\$ -	\$ 3,151	No Data	No Data	\$ 52.23	9/10/9
Automotive Collision Technology Technician	Cert	493021	470603	1400	\$ 6,462	\$ -	\$ 6,462	78%	71%	\$ 23.72	9/9/9
Automotive Services Technology	Cert	493023	470604	1800	\$ 7,062	\$ -	\$ 7,062	100%	95%	\$ 18.39	9/10/9
Baking and Pastry Arts	Cert	351011	120501	600	\$ 3,805	\$ -	\$ 3,805	96%	33%	\$27.93	9/9/9
Building Trades and Construction Design Technology	Cert	499071	460415	900	\$ 6,588	\$ -	\$ 6,588	83%	75%	\$ 18.98	9/9/9
Business Management and Analysis	Cert	111021	520201	900	\$ 3,332	\$ -	\$ 3,332	No Data	No Data	\$ 42.08	9/9/9
CNC Production Specialist	Cert	514012	480503	600	\$ 2,757	\$ -	\$ 2,757	No Data	No Data	\$ 26.75	9/10/9
Computer Systems & Information Technology	Cert	151122	110901	900	\$ 3,751	\$ -	\$ 3,751	67%	72%	\$ 52.23	9/10/9
Dental Assisting Technology and Management	Cert	319091	510601	1230	\$ 6,517	\$ -	\$ 6,516	96%	100%	\$ 16.00	10/10/10
Digital Design	Cert	271024	100303	1200	\$ 5,337	\$ -	\$ 5,337	94%	71%	\$ 24.60	9/9/9
Digital Video Technology	Cert	274011	100105	900	\$ 4,227	\$ -	\$ 4,227	75%	67%	\$ 17.11	9/9/9
Drafting	Cert	173011	151301	1500	\$ 4,580	\$ -	\$ 4,580	100%	100%	\$ 24.17	9/10/9

Manatee Technical College (MTC) continued on page 3

CareerSource Suncoast (LWDB 18)
DRAFT PY 2021-2022 Eligible Training Provider List

Manatee Technical College (MTC) continued from page 2											
Manatee Technical College (MTC) 6305 State Road 70 East Bradenton, FL 34203 (941) 751-7900 www.ManateeTech.edu	Credential	SOC Code	CIP Code	Clock Hours	Tuition, Books & Fees Total (ITA)	Other Costs (Non-ITA)	Est. Total Program Cost	Graduation Rate	Placement Rate	Average Wage at Placement	Basic Skills Grade Level R / M / L
Electrical & Instrumentation Technology I	Cert	472111	150404	1000	\$ 3,976	\$ -	\$ 3,976	86%	100%	\$ 20.06	10/11/10
Electrician	Cert	472111	460302	1500	\$ 6,618	\$ -	\$ 6,618	48%	50%	\$ 20.06	9/9/9
Fire Fighter/Emergency Medical Technician Combined	Cert	332011	430203	792	\$ 5,971	\$ -	\$ 5,970	94%	100%	\$ 23.00	10/10/10
Heating Ventilation AC Ref - HVAC	Cert	499021	150501	1350	\$ 4,969	\$ -	\$ 4,984	93%	78%	\$ 20.96	9/10/9
Heating Ventilation AC Ref - HVAC/R1	Cert	499021	150501	750	\$ 2,907	\$ -	\$ 2,907	89%	69%	\$ 20.06	9/10/9
Industrial Technology	Cert	173026	150612	1600	\$ 4,917	\$ -	\$ 4,917	No Data	No Data	\$ 23.65	9/9/9
Machining Technologies	Cert	514035	480503	1500	\$ 6,076	\$ -	\$ 6,076	92%	73%	\$ 19.00	9/9/8
Marine Services Technology	Cert	493051	470616	1350	\$ 5,565	\$ -	\$ 5,565	96%	73%	\$ 26.89	9/9/9
Massage Therapy	Cert	319011	513501	750	\$ 3,245	\$ -	\$ 3,245	63%	86%	\$ 21.03	10/10/10
Medical Assisting	Cert	319092	510801	1300	\$ 5,984	\$ -	\$ 5,896	93%	71%	\$ 17.23	10/10/10
Medical Coder / Biller	Cert	292071	510707	1110	\$ 4,495	\$ -	\$ 4,494	100%	71%	\$ 21.20	11/10/11
Medical Lab Assisting	Cert	292012	510802	465	\$ 2,746	\$ -	\$ 2,746	100%	82%	\$19.00	11/9/11
Optometric Assisting	Cert	292081	511802	1080	\$ 4,496	\$ -	\$ 4,495	59%	44%	\$ 16.10	11/9/11
Pharmacy Technician	Cert	292052	510805	1050	\$ 4,419	\$ -	\$ 4,419	100%	90%	\$ 16.87	10/11/10
Plumbing	Cert	472152	460503	1080	\$ 5,000	\$ -	\$ 5,000	No Data	No Data	\$ 20.32	9/9/9
Police & Law Enforcement Academy	Cert	333051	430107	770	\$ 4,382	\$ -	\$ 4,381	89%	91%	\$ 22.00	10/10/10
Practical Nursing	Cert	292061	513901	1350	\$ 6,733	\$ -	\$ 6,733	100%	98%	\$ 16.00	11/11/11
Professional Culinary Arts & Hospitality	Cert	119051	120503	1200	\$ 7,018	\$ -	\$ 7,018	91%	78%	\$ 27.41	9/9/9
Surgical Technology	Cert	292055	510909	1330	\$ 6,918	\$ -	\$ 6,912	59%	44%	\$ 16.10	11/10/11
Web Development	Cert	151199	110801	1050	\$ 3,375	\$ -	\$ 3,375	87%	83%	\$ 29.20	9/9/9
Welding Technology	Cert	514121	480508	1050	\$ 5,906	\$ -	\$ 5,906	96%	56%	\$ 20.64	9/9/9
Welding Technology - Advanced	Cert	514121	480508	750	\$ 4,321	\$ -	\$ 4,321	86%	100%	\$ 20.64	9/9/9
Meridian College 7020 Professional Parkway East Sarasota, FL 34240 (941) 377-4880 www.meridian.edu	Credential	SOC	CIP Code	Credit / Clock Hours	Tuition, Books & Fees Total (ITA)	Other Costs (Non-ITA)	Est. Total Program Cost	Graduation Rate	Placement Rate	Average Wage at Placement	Basic Skills Grade Level R / M / L
Dental Assistant	Cert	319091	510601	900	\$ 16,109	\$ -	\$ 16,109	70%	76%	\$ 15.50	10/10/10
Diagnostic Medical Ultrasound	AS	292032	510910	1392	\$ 42,409	\$ -	\$ 42,409	71%	75%	\$ 23.00	12/12/12
Medical Administration	AS	292071	510707	1152	\$ 39,409	\$ -	\$ 39,409	100%	100%	\$ 17.20	12/12/12
Medical Assistant	Cert	319092	510801	660	\$ 19,209	\$ -	\$ 19,209	69%	80%	\$ 15.75	10/10/10
Medical Assisting - Associate Degree	AS	319092	510801	1236	\$ 38,409	\$ -	\$ 38,409	60%	70%	\$ 16.25	12/12/12
Medical Insurance Billing & Coding	Cert	292071	510707	576	\$ 20,309	\$ -	\$ 20,309	93%	70%	\$ 16.25	10/10/10
My Learning Alliance - Knowledge Quest Solutions 5910-A Breckenridge Pkwy Tampa, FL 33610 (813) 802-4558 www.mylearningalliance.com/	Credential	SOC Code	CIP Code	Clock Hours	Tuition, Books & Fees Total (ITA)	Other Costs (Non-ITA)	Est. Total Program Cost	Graduation Rate	Placement Rate	Average Wage at Placement	Basic Skills Grade Level R / M / L
Broadband Digital Installer	Cert	492022	150305	304	\$ 10,000	\$ -	\$ 10,000	85%	81%	\$ 17.00	9/9/9
Project Business Controller	Cert	151151	520211	300	\$ 7,500	\$ -	\$ 7,500	No Data	No Data	\$ 16.00	9/9/9

CareerSource Suncoast (LWDB 18)
DRAFT PY 2021-2022 Eligible Training Provider List

New Horizons Computer Learning Center 5402 W Laurel St. Tampa, FL 33607 (813) 387-3500 www.nhtampabay.com	Credential	SOC Code	CIP Code	Clock Hours	Tuition, Books & Fees Total (ITA)	Other Costs (Non-ITA)	Est. Total Program Cost	Graduation Rate	Placement Rate	Average Wage at Placement	Basic Skills Grade Level R / M / L
Cisco® Implemen - Admin Cisco® Solutions v1.0 (CCNA)	Cert	151143	110901	73	\$ 5,990	\$ -	\$ 5,990	90%	82%	\$ 34.61	9/9/9
Cisco® Cybersecurity Oper Fundamentals v1.0 (CBROPS)	Cert	151122	110901	40	\$ 4,295	\$ -	\$ 4,295	90%	85%	\$ 34.61	9/9/9
CompTIA A+	Cert	151152	110101	40	\$ 2,995	\$ -	\$ 2,995	98%	89%	\$ 26.00	9/9/9
CompTIA Network +	Cert	151152	110501	36	\$ 2,995	\$ -	\$ 2,995	98%	86%	\$ 20.00	9/9/9
CompTIA IT Fundamentals+ Certification ITF+	Cert	151152	111003	40	\$ 2,475	\$ -	\$ 2,475	99%	98%	\$ 25.00	9/9/9
CompTIA Security +	Cert	151152	111003	36	\$ 2,995	\$ -	\$ 2,995	97%	88%	\$ 35.00	9/9/9
ITIL® 4 Foundation	Cert	151142	110901	24	\$ 1,895	\$ -	\$ 1,895	100%	87%	\$ 40.00	9/9/9
Project Management Professional (PMP)	Cert	119199	110901	36	\$ 3,895	\$ -	\$ 3,895	99%	88%	\$ 37.00	9/9/9
Roadmaster Drivers School, Inc. 5025 Orient Road Tampa, FL 33610 (727) 342-6420 www.roadmaster.com	Credential	SOC Code	CIP Code	Clock Hours	Tuition, Books & Fees Total (ITA)	Other Costs (Non-ITA)	Est. Total Program Cost	Graduation Rate	Placement Rate	Average Wage at Placement	Basic Skills Grade Level R / M / L
Commercial Truck Driver Training	Cert	533032	490205	160	\$ 6,995	\$ 568	\$ 7,563	85%	81%	\$ 16.83	NA
State College of Florida, (SCF) Manatee-Sarasota 5840 26th Street West Bradenton, FL 34207 (941) 752-5000 www.scf.edu	Credential	SOC Code	CIP Code	Credit / Clock Hours	Tuition, Books & Fees Total (ITA)	Other Costs (Non-ITA)	Est. Total Program Cost	Graduation Rate	Placement Rate	Average Wage at Placement	Basic Skills Grade Level R / M / L
Business Administration, Management 1706	AS	111021	520201	60	\$ 6,920	\$ 200	\$ 9,235	10%	72%	\$ 20.00	13/13/13
Business Administration, Management 2006	AS	111021	520201	60	\$ 9,308	\$ 200	\$ 9,508	6%	72%	\$ 25.00	13/13/13
Business Administration, Marketing	AS	112021	521401	60	\$ 8,900	\$ 200	\$ 9,100	44%	100%	\$ 25.00	13/13/13
Business Administration, Business Entrepreneurship	AS	112021	520703	60	\$ 9,123	\$ 200	\$ 9,323	100%	100%	\$ 18.00	13/13/13
Business Operations 3036	Cert	111021	520201	18	\$ 2,884	\$ 200	\$ 3,084	68%	No Data	\$ 23.19	13/13/13
Business Specialist 3037	Cert	111021	520201	12	\$ 2,037	\$ 200	\$ 2,237	75%	No Data	\$ 23.19	13/13/13
Computer Information Technology	AS	151151	110103	60	\$ 8,904	\$ 200	\$ 9,104	100%	100%	No Data	13/13/13
Construction Management Technology	AS	119021	460412	60	\$ 8,483	\$ 200	\$ 8,683	75%	75%	\$ 35.00	13/13/13
Criminal Justice Technology Specialist	Cert	333012	430103	24	\$ 3,120	\$ 200	\$ 3,319	69%	69%	\$ 21.35	13/13/13
Database Administrator	Cert	151141	110203	15	\$ 2,162	\$ 200	\$ 2,362	2%	No Data	\$ 25.82	13/13/13
Dental Hygiene 2029	AS	292021	510602	88	\$ 15,485	\$ 2,130	\$ 17,615	80%	100%	\$ 28.84	13/13/13
Network Infrastructure	Cert	151152	111001	21	\$ 2,784	\$ 200	\$ 2,983	1%	No Data	\$ 22.18	13/13/13
Network Security 3007	Cert	151122	111001	30	\$ 4,239	\$ 200	\$ 4,439	0%	No Data	\$ 23.77	13/13/13
Network Server Administrator 3006	Cert	151142	111001	24	\$ 3,597	\$ 200	\$ 3,797	2%	No Data	\$ 26.28	13/13/13
Network Systems Technology 2027	AS	151122	111001	60	\$ 8,256	\$ 200	\$ 8,456	57%	80%	\$ 22.00	13/13/13
Nursing (Artic-to BS Degree)	AS	291141	513801	72	\$ 11,099	\$ 1,017	\$ 12,116	85%	100%	\$ 28.00	13/13/13
Paralegal/Legal Assisting	AS	232011	220302	64	\$ 9,863	\$ -	\$ 9,863	7%	71%	\$ 17.00	13/13/13
Physical Therapy Assistant	AS	312021	510806	74	\$ 9,815	\$ 1,085	\$ 10,900	95%	80%	\$ 30.00	13/13/13
Radiography 2023	Cert	292034	510907	77	\$ 11,355	\$ 750	\$ 12,105	75%	92%	\$ 25.00	13/13/13
Risk Management, Insurance Services 2046	AS	111021	520201	60	\$ 9,001	\$ 200	\$ 9,201	2%	No Data	\$ 25.00	13/13/13
Technology Project Manager 2047	AS	151199	111005	60	\$ 9,434	\$ 200	\$ 9,634	1%	95%	\$ 20.00	13/13/13

CareerSource Suncoast (LWDB 18)
DRAFT PY 2021-2022 Eligible Training Provider List

Suncoast Technical College (STC) 4748 Beneva Road Sarasota, FL 34233 (941) 924-1365 www.suncoast.edu											
	Credential	SOC Code	CIP Code	Clock Hours	Tuition, Books & Fees Total (ITA)	Other Costs (Non-ITA)	Est. Total Program Cost	Graduation Rate	Placement Rate	Average Wage at Placement	Basic Skills Grade Level R / M / L
Accounting Operations	Cert	433031	520302	800	\$ 4,450	\$ -	\$ 4,450	100%	89%	\$ 15.60	10/10/10
Advanced Manufacturing & Production Technology	Cert	511011	520205	600	\$ 2,242	\$ -	\$ 2,242	No Data	No Data	\$ 20.25	9/9/9
Building Trades & Construction Design Tech (Express)	Cert	499071	460415	150	\$ 742	\$ -	\$ 1,715	No Data	No Data	\$ 17.96	9/9/9
Building Trades & Construction Design Technology	Cert	499071	460415	900	\$ 6,254	\$ -	\$ 6,254	No Data	No Data	\$ 17.96	9/9/9
Business Management & Analysis	Cert	111021	520201	900	\$ 4,275	\$ -	\$ 4,725	100%	100%	\$ 17.74	9/9/9
Carpentry	Cert	472031	460201	1200	\$ 5,493	\$ -	\$ 5,493	No Data	No Data	\$ 15.70	9/9/9
CNC Production Specialist	Cert	514012	480503	600	\$ 3,327	\$ -	\$ 3,327	new	new	\$ 20.90	9/10/9
Computer Systems & Information Technology	Cert	151152	110901	900	\$ 3,337	\$ -	\$ 3,337	89%	88%	\$ 21.03	9/10/9
Correctional Officer	Cert	333012	430102	420	\$ 2,603	\$ 711	\$ 3,594	100%	100%	\$ 23.15	9/9/9
Crossover from Corr Officer to Law Enf Officer	Cert	333051	430107	518	\$ 2,327	\$ 2,790	\$ 5,117	100%	80%	\$ 25.65	10/10/10
Digital Design	Cert	271024	100303	1200	\$ 5,139	\$ -	\$ 5,139	100%	78%	\$ 16.88	9/9/9
Digital Video Technology	Cert	274011	100105	900	\$ 3,747	\$ -	\$ 3,747	No Data	56%	\$ 15.63	9/9/9
Drafting	Cert	173011	151301	1500	\$ 5,948	\$ -	\$ 5,948	100%	100%	\$ 20.00	9/10/9
Electrician	Cert	472111	460302	1500	\$ 6,670	\$ -	\$ 6,670	No Data	No Data	\$ 16.29	9/9/9
Fire Fighter	Cert	332011	430203	492	\$ 4,579	\$ 980	\$ 5,559	95%	72%	\$ 21.34	10/10/10
FL Law Enforcement Officer	Cert	333051	430107	770	\$ 4,041	\$ 711	\$ 4,752	100%	80%	\$ 26.65	10/10/10
Heating Ventilation AC Ref HVAC/R 1	Cert	499021	150501	750	\$ 3,911	\$ -	\$ 3,911	85%	86%	\$ 17.16	9/10/9
Industrial Machinery Maintenance & Repair	Cert	499041	470303	1350	\$ 5,442	\$ -	\$ 5,442	100%	100%	\$ 20.25	9/9/9
Marine Service Technology	Cert	493051	470616	1350	\$ 9,179	\$ -	\$ 9,179	86%	96%	\$ 16.00	9/9/9
Medical Administrative Specialist	Cert	436013	510716	1050	\$ 5,234	\$ -	\$ 5,234	83%	80%	\$ 16.74	10/10/10
.Net Application Development & Programming	Cert	151151	110203	1050	\$ 4,200	\$ -	\$ 4,200	No Data	No Data	\$ 39.77	9/9/9
Plumbing	Cert	472152	460503	1080	\$ 5,558	\$ -	\$ 5,558	No Data	100%	\$ 17.07	9/9/9
Practical Nursing	Cert	292061	513901	1350	\$ 7,685	\$ -	\$ 7,747	93%	85%	\$ 19.52	11/11/11
Precision Machining	Cert	514041	480503	1500	\$ 3,327	\$ -	\$ 3,327	84%	100%	\$ 17.00	9/9/9
Professional Culinary Arts & Hospitality	Cert	119051	120503	1200	\$ 6,118	\$ -	\$ 6,118	100%	76%	\$ 19.91	9/9/9
Surgical Technology	Cert	292055	510909	1350	\$ 7,795	\$ -	\$ 7,795	88%	80%	\$ 15.60	11/11/11
Suncoast Trucking Academy 28040 Airpark Dr. #104 Punta Gorda, FL 33982 (941) 347-7445 www.suncoasttrucking.com											
	Credential	SOC Code	CIP Code	Clock Hours	Tuition, Books & Fees Total (ITA)	Other Costs (Non-ITA)	Est. Total Program Cost	Graduation Rate	Placement Rate	Average Wage at Placement	Basic Skills Grade Level R / M / L
Heavy and Tractor-Trailer Truck Drivers (Class A CDL)	Cert	533032	490205	160	\$ 5,795	\$ -	\$ 5,795	84%	63%	\$ 21.91	9/9/9

CareerSource Suncoast (LWDB 18)
DRAFT PY 2021-2022 Eligible Training Provider List

Apprenticeships											
CareerSource Suncoast 1112 Manatee Avenue East Bradenton, FL 34208 (941) 358-4200 www.careersourcesuncoast.com	Credential	SOC Code	CIP Code	Clock Hours	Total Cost ITA	Other Costs (Non-ITA)	Est. Total Program Cost	Completion Rate	Placement Rate	Average Wage at Placement	Basic Skills Grade Level R / M / L
Tool & Die Maker	Cert	514111	480507	576	\$ 10,080	\$ -	\$ 10,080	New	New	\$ 17.75	Dplm/GED
Florida Makes 800 North Magnolia Ave, Suite 1800 Orlando, FL 32803 (407) 450-7206 www.floridamakes.com	Credential	SOC Code	CIP Code	Clock Hours	Total Cost ITA	Other Costs (Non-ITA)	Est. Total Program Cost	Completion Rate	Placement Rate	Average Wage at Placement	Basic Skills Grade Level R / M / L
Industrial Manufacturing Technician	Cert	170326	150613	200	\$ 950	\$ 240	\$ 1,190	No Data	No Data	No Data	Dplm/GED
Manasota Air Conditioning Contracting Association 1532 US Highway 41 Bypass S. #144 Venice, FL 34293 (941) 404-3407 www.macca.us	Credential	SOC Code	CIP Code	Clock Hours	Total Cost ITA	Other Costs (Non-ITA)	Est. Total Program Cost	Completion Rate	Placement Rate	Average Wage at Placement	Basic Skills Grade Level R / M / L
Heating and Air Conditioning Installer/Service	Cert	499021	470201	144	\$ 1,084	\$ -	\$ 1,084	100	100%	\$ 17.00	Dplm/GED
Tampa Area Electrical JATC 5625 Harney Road Tampa, FL 33610 (813) 621-3002 www.tampajatc.org	Credential	SOC Code	CIP Code	Clock Hours	Total Cost ITA	Other Costs (Non-ITA)	Est. Total Program Cost	Completion Rate	Placement Rate	Average Wage at Placement	Basic Skills Grade Level R / M / L
Electrician	Cert	472111	460302	694	\$ 5,200	\$ -	\$ 5,200	75%	100%	\$ 30.84	Dplm/GED
Technical Education Council (TEC) 3910 Goodrich Avenue #6 Sarasota, FL 34234 (941) 363-1632 www.technicaleducationcouncil.com	Credential	SOC Code	CIP Code	Clock Hours	Total Cost ITA	Other Costs (Non-ITA)	Est. Total Program Cost	Completion Rate	Placement Rate	Average Wage at Placement	Basic Skills Grade Level R / M / L
Electrician	Cert	472111	460302	144	\$ 1,000	\$ -	\$ 1,000	75	100	\$ 19.00	Dplm/GED

Training Provider Scholarships Paid 7-1-2020 through 6-18-2021

Provider	Program	Actuals
Center for Technology Training(CENTECH)	Project Management	\$4,995.00
1		\$4,995.00
Charlotte Technical Center(CHATEC)	Practical Nursing	\$1,719.00
Charlotte Technical Center(CHATEC)	Practical Nursing	\$4,442.33
Charlotte Technical Center(CHATEC)	Practical Nursing	\$3,043.04
3		\$9,204.37
CodeSkools, Inc.(CODSKO)	Web Application Development - FT	\$2,470.00
CodeSkools, Inc.(CODSKO)	Web Application Development - FT	\$2,470.00
CodeSkools, Inc.(CODSKO)	Web Application Development - FT	\$2,470.00
CodeSkools, Inc.(CODSKO)	Web Application Development - FT	\$2,470.00
CodeSkools, Inc.(CODSKO)	Web Application Development - FT	\$2,470.00
5		\$12,350.00
Galen Health Institute, Inc.(GALHEA)	AS in Nursing - 2yr Option	\$5,000.00
Galen Health Institute, Inc.(GALHEA)	AS in Nursing - 2yr Option	\$3,140.00
Galen Health Institute, Inc.(GALHEA)	AS in Nursing - 2yr Option	\$5,000.00
Galen Health Institute, Inc.(GALHEA)	AS in Nursing - 2yr Option	\$5,000.00
Galen Health Institute, Inc.(GALHEA)	AS in Nursing - 2yr Option	\$3,000.00
Galen Health Institute, Inc.(GALHEA)	AS in Nursing - 2yr Option	\$5,000.00
Galen Health Institute, Inc.(GALHEA)	AS in Nursing - 2yr Option	\$1,500.00
Galen Health Institute, Inc.(GALHEA)	AS in Nursing - 2yr Option	\$2,500.00
Galen Health Institute, Inc.(GALHEA)	AS in Nursing - 2yr Option	\$5,000.00
Galen Health Institute, Inc.(GALHEA)	AS in Nursing - 2yr Option	\$3,670.00
Galen Health Institute, Inc.(GALHEA)	AS in Nursing - LPN to RN Bridge	\$3,845.00
Galen Health Institute, Inc.(GALHEA)	AS in Nursing - LPN to RN Bridge	\$4,540.00
Galen Health Institute, Inc.(GALHEA)	AS in Nursing - LPN to RN Bridge	\$5,000.00
Galen Health Institute, Inc.(GALHEA)	AS in Nursing - LPN to RN Bridge	\$2,845.00
Galen Health Institute, Inc.(GALHEA)	AS in Nursing - LPN to RN Bridge	\$4,302.00
Galen Health Institute, Inc.(GALHEA)	AS in Nursing - LPN to RN Bridge	\$5,000.00
Galen Health Institute, Inc.(GALHEA)	AS in Nursing - LPN to RN Bridge	\$5,000.00
Galen Health Institute, Inc.(GALHEA)	AS in Nursing - LPN to RN Bridge	\$5,000.00
Galen Health Institute, Inc.(GALHEA)	AS in Nursing - LPN to RN Bridge	\$3,645.00
Galen Health Institute, Inc.(GALHEA)	Baccalaureate Degree in Nursing (BSN)	\$3,462.00
Galen Health Institute, Inc.(GALHEA)	Practical Nursing	\$5,000.00
Galen Health Institute, Inc.(GALHEA)	Practical Nursing	\$5,000.00
Galen Health Institute, Inc.(GALHEA)	Practical Nursing	\$5,000.00
Galen Health Institute, Inc.(GALHEA)	Practical Nursing	\$5,000.00
24		\$101,449.00

Training Provider Scholarships Paid 7-1-2020 through 6-18-2021

Provider	Program	Actuals
Manatee Technical College(MTC)	Medical Coder / Biller	\$3,225.80
Manatee Technical College(MTC)	Medical Laboratory Assisting	\$2,867.80
Manatee Technical College(MTC)	Plumbing Helper - FT	\$1,639.20
Manatee Technical College(MTC)	Practical Nursing	\$3,941.00
Manatee Technical College(MTC)	Practical Nursing	\$4,223.42
Manatee Technical College(MTC)	Practical Nursing	\$3,134.00
Manatee Technical College(MTC)	Practical Nursing	\$1,077.00
Manatee Technical College(MTC)	Practical Nursing	\$1,692.00
Manatee Technical College(MTC)	Practical Nursing	\$3,134.00
Manatee Technical College(MTC)	Practical Nursing	\$3,134.00
Manatee Technical College(MTC)	Practical Nursing	\$1,912.88
Manatee Technical College(MTC)	Practical Nursing	\$395.00
Manatee Technical College(MTC)	Practical Nursing	\$1,633.00
Manatee Technical College(MTC)	Practical Nursing	\$916.00
Manatee Technical College(MTC)	Practical Nursing	\$3,287.60
Manatee Technical College(MTC)	Practical Nursing	\$4,303.42
Manatee Technical College(MTC)	Practical Nursing	\$1,633.00
Manatee Technical College(MTC)	Practical Nursing	\$3,068.00
Manatee Technical College(MTC)	Welding Technology	\$1,222.04
19		\$46,439.16
Meridian Education Inc dba(MERCAR)	Dental Assistant	\$6,978.00
Meridian Education Inc dba(MERCAR)	Diagnostic Medical Ultrasound	\$5,000.00
2		\$11,978.00
New Horizons Computer Learning Center(NEWHORCLC)	Comp TIA A+	\$2,995.00
New Horizons Computer Learning Center(NEWHORCLC)	Project Manager Professional PMP	\$3,895.00
New Horizons Computer Learning Center(NEWHORCLC)	Project Manager Professional PMP	\$3,895.00
New Horizons Computer Learning Center(NEWHORCLC)	Project Manager Professional PMP	\$3,895.00
New Horizons Computer Learning Center(NEWHORCLC)	Project Manager Professional PMP	\$3,895.00
New Horizons Computer Learning Center(NEWHORCLC)	Project Manager Professional PMP	\$3,895.00
New Horizons Computer Learning Center(NEWHORCLC)	Project Manager Professional PMP	\$3,895.00
New Horizons Computer Learning Center(NEWHORCLC)	Project Manager Professional PMP	\$3,895.00
8		\$30,260.00
Roadmaster Drivers School(ROADRI)	Commercial Truck Driver Training	\$5,000.00
1		\$5,000.00

Training Provider Scholarships Paid

7-1-2020 through 6-18-2021

Provider	Program	Actuals
State College of Florida(STACOL)	Business Admin, Mgmt 1706	\$1,397.24
State College of Florida(STACOL)	Business Admin, Mgmt 2006	\$2,330.64
State College of Florida(STACOL)	Certified Logistics Technician - FT	\$998.00
State College of Florida(STACOL)	Certified Logistics Technician - FT	\$499.00
State College of Florida(STACOL)	Certified Production Technician - FT	\$975.00
State College of Florida(STACOL)	Dental Hygiene 2029	\$2,937.38
State College of Florida(STACOL)	Dental Hygiene 2029	\$676.92
State College of Florida(STACOL)	Dental Hygiene 2029	\$1,159.80
State College of Florida(STACOL)	Dental Hygiene 2029	\$3,488.50
State College of Florida(STACOL)	Dental Hygiene 2029	\$4,340.12
State College of Florida(STACOL)	Dental Hygiene 2029	\$462.92
State College of Florida(STACOL)	Dental Hygiene 2029	\$4,505.11
State College of Florida(STACOL)	Digital Court Reporter - FT	\$795.00
State College of Florida(STACOL)	Digital Court Reporter - FT	\$795.00
State College of Florida(STACOL)	Digital Court Reporter - FT	\$795.00
State College of Florida(STACOL)	Digital Court Reporter - FT	\$795.00
State College of Florida(STACOL)	Digital Court Reporter - FT	\$795.00
State College of Florida(STACOL)	Digital Court Reporter and Legal Transcriptionist - FT	\$1,595.00
State College of Florida(STACOL)	Digital Court Reporter and Legal Transcriptionist - FT	\$1,595.00
State College of Florida(STACOL)	Digital Court Reporter and Legal Transcriptionist - FT	\$1,595.00
State College of Florida(STACOL)	Digital Court Reporter and Legal Transcriptionist - FT	\$1,595.00
State College of Florida(STACOL)	Digital Court Reporter and Legal Transcriptionist - FT	\$795.00
State College of Florida(STACOL)	Digital Court Reporter and Legal Transcriptionist - FT	\$795.00
State College of Florida(STACOL)	Digital Court Reporter and Legal Transcriptionist - FT	\$795.00
State College of Florida(STACOL)	Digital Court Reporter and Legal Transcriptionist - FT	\$795.00
State College of Florida(STACOL)	Digital Court Reporter and Legal Transcriptionist - FT	\$795.00
State College of Florida(STACOL)	Digital Court Reporter and Legal Transcriptionist - FT	\$795.00
State College of Florida(STACOL)	Digital Court Reporter and Legal Transcriptionist - FT	\$795.00
State College of Florida(STACOL)	Digital Court Reporter and Legal Transcriptionist - FT	\$795.00
State College of Florida(STACOL)	Digital Court Reporter and Legal Transcriptionist - FT	\$1,790.00
State College of Florida(STACOL)	Digital Court Reporter and Legal Transcriptionist - FT	\$795.00
State College of Florida(STACOL)	Digital Court Reporter and Legal Transcriptionist - FT	\$795.00
State College of Florida(STACOL)	Digital Court Reporter and Legal Transcriptionist - FT	\$795.00
State College of Florida(STACOL)	Medical Coding & Billing	\$3,699.00
State College of Florida(STACOL)	Medical Coding & Billing	\$3,699.00
State College of Florida(STACOL)	Medical Coding & Billing	\$3,699.00
State College of Florida(STACOL)	Medical Coding & Billing	\$3,699.00
State College of Florida(STACOL)	Medical Coding & Billing	\$3,699.00
State College of Florida(STACOL)	Nursing (Artic-to BS Degree)	\$2,456.36
State College of Florida(STACOL)	Nursing (Artic-to BS Degree)	\$2,335.80
State College of Florida(STACOL)	Nursing (Artic-to BS Degree)	\$2,553.50
State College of Florida(STACOL)	Nursing (Artic-to BS Degree)	\$1,217.92
State College of Florida(STACOL)	Nursing (Artic-to BS Degree)	\$2,524.77
State College of Florida(STACOL)	Nursing (Artic-to BS Degree)	\$1,244.10
State College of Florida(STACOL)	Nursing (Artic-to BS Degree)	\$1,217.92
State College of Florida(STACOL)	Nursing (Artic-to BS Degree)	\$2,612.60
State College of Florida(STACOL)	Nursing (Artic-to BS Degree)	\$3,656.60
State College of Florida(STACOL)	Nursing (Artic-to BS Degree)	\$3,102.31
State College of Florida(STACOL)	Nursing (Artic-to BS Degree)	\$1,361.55
State College of Florida(STACOL)	Nursing (Artic-to BS Degree)	\$1,399.76
State College of Florida(STACOL)	Nursing (Artic-to BS Degree)	\$2,685.34
State College of Florida(STACOL)	Nursing (Artic-to BS Degree)	\$2,630.06
State College of Florida(STACOL)	Nursing (Artic-to BS Degree)	\$3,797.10
State College of Florida(STACOL)	Occupational Therapy Assistant	\$2,028.22
State College of Florida(STACOL)	Physical Therapy Assistant	\$3,569.98
State College of Florida(STACOL)	Physical Therapy Assistant	\$1,813.20
State College of Florida(STACOL)	Registered Customer Service Insurance Rep 4-40 - FT	\$300.00
State College of Florida(STACOL)	Registered Customer Service Insurance Rep 4-40 - FT	\$300.00
57		\$105,167.72

Training Provider Scholarships Paid 7-1-2020 through 6-18-2021

Provider	Program	Actuals
Suncoast Technical College(SUNTEC)	Accounting Operations	\$2,528.23
Suncoast Technical College(SUNTEC)	Automotive Service Technology I & II	\$3,059.10
Suncoast Technical College(SUNTEC)	Automotive Service Technology I & II	\$2,343.35
Suncoast Technical College(SUNTEC)	Building Trades & Construction Design Technology	\$3,800.46
Suncoast Technical College(SUNTEC)	Building Trades & Construction Design Technology	\$1,487.50
Suncoast Technical College(SUNTEC)	Business Management & Analysis	\$4,155.86
Suncoast Technical College(SUNTEC)	Digital Design	\$2,663.49
Suncoast Technical College(SUNTEC)	Fire Fighter I & II	\$4,316.51
Suncoast Technical College(SUNTEC)	Machinists	\$2,001.00
Suncoast Technical College(SUNTEC)	Medical Administrative Specialist	\$3,151.69
Suncoast Technical College(SUNTEC)	Practical Nursing	\$756.75
Suncoast Technical College(SUNTEC)	Practical Nursing	\$200.00
Suncoast Technical College(SUNTEC)	Practical Nursing	\$1,959.52
Suncoast Technical College(SUNTEC)	Practical Nursing	\$819.00
Suncoast Technical College(SUNTEC)	Practical Nursing	\$2,954.48
Suncoast Technical College(SUNTEC)	Practical Nursing	\$819.00
Suncoast Technical College(SUNTEC)	Practical Nursing	\$1,182.00
Suncoast Technical College(SUNTEC)	Practical Nursing	\$756.75
Suncoast Technical College(SUNTEC)	Practical Nursing	\$200.00
Suncoast Technical College(SUNTEC)	Practical Nursing	\$2,273.10
Suncoast Technical College(SUNTEC)	Practical Nursing	\$200.00
Suncoast Technical College(SUNTEC)	Practical Nursing	\$200.00
Suncoast Technical College(SUNTEC)	Practical Nursing	\$200.00
Suncoast Technical College(SUNTEC)	Practical Nursing	\$200.00
Suncoast Technical College(SUNTEC)	Practical Nursing	\$4,728.00
Suncoast Technical College(SUNTEC)	Practical Nursing	\$2,920.44
Suncoast Technical College(SUNTEC)	Practical Nursing	\$2,873.19
Suncoast Technical College(SUNTEC)	Practical Nursing	\$3,066.00
Suncoast Technical College(SUNTEC)	Professional Culinary Arts & Hospitality	\$3,292.06
29		\$59,107.48
Suncoast Trucking Academy(SUNTRUA)	Class A CDL 160	\$5,000.00
Suncoast Trucking Academy(SUNTRUA)	Class A CDL 160	\$5,000.00
Suncoast Trucking Academy(SUNTRUA)	Class A CDL 160	\$5,000.00
Suncoast Trucking Academy(SUNTRUA)	Class A CDL 160	\$5,000.00
Suncoast Trucking Academy(SUNTRUA)	Class A CDL 160	\$5,000.00
Suncoast Trucking Academy(SUNTRUA)	Class A CDL 160	\$5,000.00
Suncoast Trucking Academy(SUNTRUA)	Class A CDL 160	\$5,000.00
Suncoast Trucking Academy(SUNTRUA)	Class A CDL 160	\$5,000.00
Suncoast Trucking Academy(SUNTRUA)	Class A CDL 160	\$5,000.00
Suncoast Trucking Academy(SUNTRUA)	Class A CDL 160	\$5,000.00
Suncoast Trucking Academy(SUNTRUA)	Class A CDL 160	\$5,000.00
11		\$55,000.00
Tampa Area Electric JATC(TAEJATC)	Electrician Apprenticeship Program	\$876.73
Tampa Area Electric JATC(TAEJATC)	Electrician Apprenticeship Program	\$876.73
Tampa Area Electric JATC(TAEJATC)	Electrician Apprenticeship Program	\$1,171.56
Tampa Area Electric JATC(TAEJATC)	Electrician Apprenticeship Program	\$686.35
4		\$3,611.37
University of Alabama(UNIALA)	Registered Dietician	\$4,794.20
1		\$4,794.20
165		\$449,356.30
Total Enrollments		Total Scholarships

BALLOT
Related Party Approvals - CareerSource Suncoast Board Meeting June 24, 2021

<i>Related Party/Contract Description</i>	Yes	No	Abstain **	Recommended Motion
1. Manatee Technical College - Client Training Accounts and staff development.				That the Board approve staff and client training expenditure of up to \$150,000 for Manatee Technical College for PY 2021-2022.
2. State College of Florida - Client Training Accounts and staff development.				That the Board approve staff and client training expenditure of up to \$175,000 for State College of Florida for PY 2021-2022.
3. Suncoast Technical College - Client Training Accounts and staff development.				That the Board approve staff and client training expenditure of up to \$150,000 for Suncoast Technical College for PY 2021-2022.
4. Plumbers and Pipefitters Local 123 - Client Training Accounts.				That the Board approve the client training accounts expenditure of up to \$20,000 for Plumbers & Pipefitters Local 123 PY 2021-2022.
5. Bradenton Area Economic Development Corporation – Workforce Services Contract.				That the Board approve \$20,000, for Workforce Services contract with the Bradenton Area Economic Development Corporation for PY 2021-2022.
6. Bradenton Area Economic Development Corporation —. for client training, outreach, and dues and meetings.				That the Board approve expenditure not to exceed \$30,000, for client training, outreach, dues and meetings with the Bradenton Area Economic Development Corporation during PY 2021-2022.
7. Manatee Chamber of Commerce – Local College Access Network Contract.				That the Board approve expenditures of \$20,000, Services contract with the Manatee Chamber of Commerce for PY 2021-2022.
8. Manatee Chamber of Commerce for client training, outreach, dues and meetings.				That the Board approve expenditure not to exceed \$30,000, for client training, outreach, dues and meetings with Manatee Chamber of Commerce during PY 2021-2022.
9. Greater Sarasota Chamber of Commerce – for client training, outreach, dues and meetings.				That the Board approve expenditures not to exceed \$30,000, for training, outreach, dues by the Sarasota Chamber of Commerce for PY 2021-2022.

BALLOT
Related Party Approvals - CareerSource Suncoast Board Meeting June 24, 2021

<i>Related Party/Contract Description</i>	Yes	No	Abstain **	Recommended Motion
10. Women’s Resource Center (WRC) - Approval for client training.				That the Board approve expenditures of up to \$20,000 to WRC for client training services for PY 2021-2022.
11. Lake Erie College of Medicine (LECOM) - Approval for client training.				That the Board approve expenditures of up to \$20,000 to LECOM for client training services for PY 2021-2022.

Board Member Name: _____

Date: _____

PLEASE PRINT NAME

****If you abstain on an item, you must complete a Conflict of Interest Form for each item you are abstaining from**

SIGNATURE: _____

Please mark “yes”, “no” or “abstain” for each individual related party/contract item. Ballots not marked are considered invalid.

**CareerSource Suncoast
Board Meeting – June 24, 2021**

**ACTION ITEM:
APPROVAL OF ONE-STOP OPERATOR SERVICES PROCUREMENT**

REQUESTED ACTION:

A motion that the Board approve the recommendation of the Executive Committee to negotiate with Educational Management & Services FL, LLC for contracted One-Stop Operator Services beginning July 1, 2021.

Background Information:

As described in the Workforce Innovation and Opportunity Act (WIOA), one-stop operators must be selected under a competitive process at least once every four years.

CareerSource Suncoast (CSS) released RFP #2021-02 on March 15, 2021 to solicit one-stop operator services for a one-year term to begin July 1, 2021, with the option to negotiate annual contracts for three (3) additional years to end June 30, 2025.

CSS received one proposal by the March 15, 2021 deadline. The RFP was re-issued out to the public a second time on April 16, 2021 with a May 7, 2021 proposal deadline. A second proposal was received. Both proposals were responsive based on CSS staff review. The Executive Committee reviewed and rated both proposals during the June 10, 2021 meeting. The review process included signing a non-conflict of interest statement, reviewing the proposals, completing an evaluation/scoring sheet, and developing the recommendation to present to the Board.

The summary of each proposers' ranking and points (max points 600):

Proposer	Total Ranking	Total Points
Educational & Management Services FL	1	566
Hightower Workforce Initiatives	2	512

A motion was made for the Executive Committee to recommend to Board approval of Educational & Management Services FL as One Stop Operator and begin contract negotiations. Motion passed unanimously.

**DISCLOSURE AND
CERTIFICATION OF CONFLICT OF
INTEREST IN A CONTRACT**

I, _____, ___ a board member ___ an employee of the board
hereby disclose that ___ I, myself ___ my employer ___ my business ___ my organization
OR "Other" (describe) _____
could benefit financially from the contract described below:

Local Workforce Development Board:

Contractor Name & Address:

Contractor Contact Phone Number:

Description or Nature of Contract:

Description of Financial Benefit*:

For purposes of the above contract the following disclosures are made: The
contractor's principals**/owners***: (check one)

_____ have no relative who is a member of the board or an employee of the board;

OR

_____ have a relative who is a member of the board or an employee of the board,
whose name is: _____

The contractor's principals**/owners*** ___ is ___ is not (check one) a member of the board. If
applicable, the principal's/owner's name is: _____

Signature of Board Member/Employee

Print Name

Date

* "Benefit financially from a contract" means the special private financial gain to a member, a special private financial gain to any principal which retains the member, the special private financial gain of the parent organization or subsidiary of a corporate principal which retains the member or the special private financial gain to any member's relatives or business associate or to a board employee and such benefit is not remote or speculative.

** "Principal" means an owner or high-level management employee with decision-making authority.

*** "Owner" means a person having any ownership interest in the contractor.

NOTICE: CONFLICTS OF INTEREST REGARDING BOARD MEMBERS AND BOARD EMPLOYEES MUST BE DISCLOSED PRIOR TO THE BOARD'S DISCUSSION OR VOTING TO APPROVE THE CONTRACT. BOARD MEMBERS WHO BENEFIT FINANCIALLY OR BOARD MEMBERS OR EMPLOYEES OF THE BOARD WHO HAVE A RELATIONSHIP WITH THE CONTRACTING VENDOR MUST ABSTAIN FROM VOTING DURING THE PERIOD OF TIME THE VOTES ARE CAST, AND THE CONTRACT MUST BE APPROVED BY A TWO-THIRDS VOTE OF THE BOARD WHEN A QUORUM HAS BEEN ESTABLISHED. COMPLETION OF THIS FORM DOES NOT IN ANY WAY SUPERSEDE OR SUBSTITUTE FOR COMPLIANCE WITH CONFLICT OF INTEREST DISCLOSURE REQUIREMENTS OF SECTION 112.3143, FLORIDA STATUTES, OR SECTION 101(f), WIOA.

**Jakobie has this to say
about his Big Sid**



“Sid is someone who has **always been there for me** and a true supporter when my father or mother have not been there. He has guided me and **shown me opportunities and possibilities** I could only dream of. He showed me what I needed to succeed in my post-secondary planning throughout high school and middle school.”



COMMITTEE REPORTS

CAREERSOURCE SUNCOAST
Finance & Performance Committee
Board Summary Report
June 24, 2021

The Finance & Performance Committee was combined with Executive Committee on Thursday, June 10, 2021.

Review of Budget to Expenditure Report as of 3-31-2021:

A copy of the report is included in the meeting materials. This report covers the period July 1, 2020 – March 31, 2021 for PY 20-21. Overall burn rate at this point was 67% with an expected burn rate of 75%. Lower than usual burn rate has been contributed to the COVID-19 pandemic causing employers and training vendors to continue offering limited services.

State and federal expenditure requirements reported as of 3-31-2021:

- Admin expenditure rate – 6.39%; maximum allowed 10%
- Indirect rate avg - 13.38%; approved rate 13.57%
- Individual training accounts (ITA) – 25.76% minimum requirement 30%
- Youth paid internships – 35.07% minimum requirement 20%
- Youth out of school expenditures – 97.41% minimum requirement 75%

Review of Summary of Non-Federal Funds as of 3-31-2021:

Balance of funds \$586,921.

Performance Update as of 3-31-2021:

Indicators of Performance for the WIOA Adult, Dislocated Worker and Youth programs were shared along with those related to the Wagner-Peyser program. Of the 18 measures, CareerSource Suncoast (CSS) had exceeded its goal for eight of the measures through three quarters of the program year. For six of the measures, CSS had met its goal by scoring between 90-100% of the goal. Four of the measures were not met since the indicator was currently below 90% of the goal.

Additionally, CSS earned more than \$22,000 in incentives for achieving metrics related to CareerSource Florida's Continuous Improvement Program (CIP). All of those incentive dollars are related to achieving the business penetration metric for the first two quarters of the program year. CSS appears to have hit the metric again in the third quarter along with the Participant Training metric but those numbers have not been finalized and funds have not been released yet.

Budget for PY 21-22:

Budget for PY 21-22 presented during the combined Finance/Performance & Executive Committee meeting. A motion was made and passed to recommend approval from the Board. A copy of the budget is included in the meeting materials.

Respectfully Submitted,

Walter Spikes, CSS Treasurer

CareerSource Suncoast
 Expenditure To Budget Report - Summary
 Program Year July 1, 2020 thru June 30, 2021
 As Of 3/31/2021

MOD 2						
	PY TOTAL BUDGET	RESTRICTED EXPENSES YTD	BUDGET BALANCE	% OF BUDGET EXPENDED	UNRESTRICTED EXPENSES YTD	NOTES
PERSONNEL COSTS						
SALARIESFRINGE BENEFITS	\$4,072,305	\$2,988,256	\$1,084,049	73%	\$14,106	
STAFF TRAINING & EDU	\$71,000	\$69,542	\$1,458	98%	\$700	
TOTAL PERSONNEL COSTS	\$4,143,305	\$3,057,798	\$1,085,507	74%	\$14,806	
FACILITY COSTS	\$1,077,198	\$772,998	\$304,200	72%	\$511	
OFFICE FURNITURE & EQUIP	\$110,570	(\$3,042)	\$113,612	-3%	\$3,494	Encumbrances/POs approved for updating and replacing equipment and furniture for balance of line item. Some delays in receiving equipment. Actual exp: \$32,328 Enc in MIP: \$58,881
OPERATING COSTS:						
ACCOUNTING	\$30,000	\$18,666	\$11,334	62%	\$7,909	
AUDIT/MONITORING	\$60,000	\$58,617	\$1,383	98%		Monitoring & Auditing complete
CONSULTANTS/LEGAL	\$33,250	\$17,183	\$16,067	52%		Legal as needed / OS Operator contract bal \$5,500
GENERAL INSURANCE	\$49,000	\$48,636	\$364	99%		Policies begin July 1
OFFICE EXP & SUPP	\$55,000	\$21,866	\$33,134	40%	\$9,064	Low usage with clients in centers and staff pivoting digital
TRAVEL & MEETINGS	\$50,000	\$10,770	\$39,230	22%	\$190	Travel and meetings have been restricted this year due to COVID
TOTAL OPERATING COSTS	\$277,250	\$175,739	\$101,511	63%	\$17,163	
PROGRAM SERVICES:						
CLIENT TRAINING/SUPPORT	\$1,480,124	\$766,143	\$713,981	52%	\$35,720	Expended and Obligated 61%
CLIENT & EMPLOYER SERVICES	\$292,970	\$169,206	\$123,764	58%	\$4,448	Costs have come in lower than anticipated for conferences and SOJC pushed to fall 2021
OUTREACH	\$110,000	\$65,463	\$44,537	60%	\$500	Bal: Bton EDC \$5,000, Sara EDC \$6,667, Sara Ed Found & UnidosNow \$10,000 ea
TOTAL PROGRAM SERVICES	\$1,883,094	\$1,000,813	\$882,281	53%	\$40,668	
TOTALS	\$7,491,417	\$5,004,305	\$2,487,112	67%	\$76,642	Rates below as of 03/31/21: Overall Admin 6.39% Max 10% Indirect Avg 13.38% - Approved Rate 13.57% ITA 25.76% Min Req 30% Yth Paid Internships Exp 35.07% Min Req 20% Yth Out of Sch Exp 97.41% Min Req 75%
expected burn rate				75%	\$586,921	Unrestricted Fund Balance as of 3/31/2021 (MM & CD \$336,075 included in total balance)



STAFF REPORTS