



CareerSource Suncoast

BOARD MEETING

Thursday, November 12, 2020 - 8:00 a.m. to 9:30 a.m.

TEAMS Meeting

1 786-600-3104 Conference ID: 407 675 565#

AGENDA

Call to Order / Introductions – Eric Troyer, Chair; Partner, Kerkering Barberio & Co.

- Roll Call – Tracey Barta

Action Items – Eric Troyer, Chair

- Approval of September 24, 2020 Board Meeting Minutes
- Approval of Additions to the Local Targeted Provider List – James Disbro
- Approval of Budget Mod #1 – Walter Spikes, Bright Realty

Committee Reports

Finance and Performance Committee – Walter Spikes, Bright Realty

Staff Reports –

- Ted Ehrlichman
- Josh Matlock
- Robin Dawson
- Anthony Gagliano
- Kathy Bouchard

**Public Comments/Closing Remarks – Eric Troyer – Chair, Kerkering Barberio & Co.
Adjournment**

Next Board Meeting is January 28, 2021

*Members shall disclose any voting conflict as required under Florida Statute 112.2143 and abstain from discussion or voting on any business that would inure to his or her special private gain or loss.



ACTION ITEMS

**CAREERSOURCE SUNCOAST ANNUAL BOARD
MEETING MINUTES**

Virtual TEAMS Meeting
Thursday September 24, 2020
8:00 A.M.

Call to Order

Christy Cardillo, Chair, called the meeting to order at 8:03 a.m., roll call was performed.

Action Items – Christy Cardillo, Chair, Partner, Carr, Riggs & Ingram, LLC

Approval of June 25, 2020 Board Meeting Minutes

Christy Cardillo, Chair asked for a motion to approve the June 25, 2020 Board meeting minutes.

Motion: Tom Bedwell **Second:** Walter Spikes
Chair Cardillo, called for a vote; the motion passed unanimously.

Approval of Installation of New Officers

Chair Cardillo presented the results of the Nominating Committee that met on July 21, 2020 and selected a new slate of officers for 2020-2021.

Nominating Committee attendees were: Adam Kendall-Committee Chair, George Barthalow and Christy Cardillo.

CareerSource Staff: Josh Matlock, Robin Dawson, Kathy Bouchard, and Tracey Barta

The 2019-2020 CSS Slate of Officers were:

Chairman – Christy Cardillo, Carr, Riggs & Ingram
Chair Elect /Treasurer – Eric Troyer, Kerkering Barberio, CPA

2019-2020 Members-At-Large:

Member-At-Large – Sharon Hillstrom, Bradenton Area Economic Development Corp.
Member At Large - Peter Hayes, Tandem Construction

Other 2019-2020 Executive Committee Members:

Committee Chair – David Kraft – Vision Consulting
Past Chair – Adam Kendall, CFP, Morgan Stanley

The following list of Slate of Officers and Members-At-Large was recommended by the Committee to for approval:

2020-2021 Slate of Officers:

Chairman – Eric Troyer, Kerkering Barberio, CPA
Chair-Elect - Rick Mosholder, Hoveround
Treasurer – Walter Spikes, Bright Realty

2020-2021 Members-At-Large:

Member-At-Large – Sharon Hillstrom, Bradenton Area Economic Development Corporation
Member At Large - Peter Hayes, Tandem Construction

Other 2020-2021 Executive Committee Members continuing to serve:

Committee Chair – David Kraft, Vision Consulting
Past Chair – Christy Cardillo, Carr, Riggs & Ingram

Chair Cardillo asked for nominations from the floor. There being no nominations from the floor, a motion to approve the Nominating Committee's recommended Slate of Officers and Members-At-Large for PY 2020-2021. Chair Cardillo made a motion to accept the nominations of the new Slate of Officers and Members-At-Large. Once approved the new slate of officers will begin their roles September 2020.

Motion: Julie Brooks **Second:** Jim Bos
Chair Cardillo, called for a vote; the motion passed unanimously.

COMMITTEE REPORTS

Finance & Performance Committee Report

Eric Troyer presented the Finance and Committee Report. The committee met on September 2, 2020. This report covers the period July 1, 2019 – June 30, 2020 for PY 19-20. The year closed with 88% of funds expended. Lower than usual rate was contributed to the COVID-19 pandemic causing employers and training vendors to shut down during this last quarter of the fiscal year. All funds that were going to expire by 6-30-2020 have been fully expended.

Personnel Cost were 98% expended

Facility Cost were 92% expended

Office Furniture and equipment was 98% expended

Operating costs were 89% expended, with the lower number attributed to less travel due to COVID
Program Services was 66% expended, for a total of 88% expended.

State and federal expenditure requirements reported as of 6-30-2020:

- Admin expenditure rate - 7.42%; maximum allowed 10%
- Indirect rate avg - 13.57%; approved rate 13.54%
- Individual training accounts (ITA) – 32.80% minimum requirement 30%
- Youth paid internships – 35.07% minimum requirement 20%
- Youth out of school expenditures – 97.41% minimum requirement 75%

Mr. Troyer also informed the board that DEO financial monitoring will be complete by the end of September and Powell & Jones, CPA will be performing their financial audit soon.

Commission Coordinating Committee Report

Ted Ehrlichman reported that the Commission coordinating Council met on August 17, 2020 to approve Ms. Terri Clark, Dean of Lifelong Learning and Workforce Development, State College of Florida. Ms. Clark will fill the position previously held by Daisy Vulovich. Ms. Clark gave a short bio and thanked the board.

One Stop Operator Report

Sanders Bell, CareerSource Suncoast One-Stop Operator gave an update on the Memorandum of Understanding with our ten mandated partners, of which three are still in the signature phase. Mr. Bell also discussed the Crosswalk agency to agency referral system and deferred to James Disbro for a report. Mr. Disbro reported Crosswalk - Crosswalk, CSS's agency to agency client referral system. We have over 39 agencies participating in Crosswalk. Recent additions include State College of Florida, Suncoast Technical College, CareerEdge, Manatee County Habitat for Humanity, Whole Child Manatee, Hope 4 Communities, Sarasota County Sheriff's Office and Purpose House. To date CSS has received 495 referrals from 16 different agencies. The system was recently shared with the Department of Economic Opportunity as a regional best practice in the hopes of garnering Crosswalk usage outside of our area we are also planning to present it to the COO's of the other CareerSource Regions across the state.

STAFF REPORTS

Mr. Ehrlichman deferred to Kathy Bouchard to introduce three new career coach staff, Hope White, Samantha Zagane, Adranah Stewart. Each gave a short bio. Mr. Ehrlichman also informed the board of two long term members who will be leaving the board as their term expires. Julie Brooks, who has severed on the board over 10 years and always was willing to be on ad-hoc committees when needed. Mr. Ehrlichman also informed the board of Adam Kendall's departure. Adam has been on the board for over 14 years with several of them as the Chairman. Both board members spoke of their pleasure to serve on the board.

Ted Ehrlichman reported on updates in the State and Federal level. There have been changes in the DEO staff. The new secretary is Dane Eagle, previous state representative from Cape Coral, and Casey Penn is the new Chief – Bureau of One-Stop and Program Support. Communications with the new staff place have been very positive.

Robin Dawson reported that we were notified this week about our performance incentive report. We have exceeded the goals set in all categories and will receive \$32,847 in incentive dollars. Ms. Dawson also reported that there has been a rent increase of 28% on our Sarasota building effective 11/2020, totaling \$34,000. A budget modification will be required to accommodate this increase.

Josh Matlock reported on the leadership change at DEO and that it has had a positive effect. The chairs of the COO group who meet virtually once per month, have now moved to meeting every other week and have added Directors and subject matter experts to identify challenges.

Anthony Gagliano reported on our current grants, we have two NEG grants, COVID and Opioid. We have placed 25 clients in temporary assignments for the COVID grant and 11 trained LPN's from the OPOID grant. There are two CareerSource Florida grants and two private grants. Our THRIVE initiative has 28 clients in training, and we are working on the E-Rising conference that will be held on November. There are 283 clients enrolled with Individual Training Accounts (ITA's, WIOA funding) We have five Incumbent Worker Training, three internships and three current On the Job Training clients, bringing the number to 13 active OJT's. We have received \$10,000 from 5/3 bank, \$15,000 from Truist and the City of Sarasota sponsors our CEO program with \$8,000 for the next two classes. We have a new tenant at our Bradenton office and have also rented two additional offices to Gulf Coast Legal Services who currently occupies about 30% of the second floor. Jen Zak has been producing weekly email and SAMA ads. We are also working on the State of Jobs conference that will attract 20,000 to 30,000 students around the state.

James Disbro reported on Rapid Credentialing - The Florida Department of Education has issued CARES Act, Governor's Emergency Education Relief Rapid Credentialing Grants for Postsecondary Career and Technical Education (CTE). This week they've initiated a statewide marketing campaign and refer to it as "GET THERE – Florida's Workforce Education Initiative". Its purpose is to help Floridians get to work faster and more affordably. In the last couple of weeks Manatee Technical College, Suncoast Technical College and State College of Florida collectively have been awarded over a million dollars from this initiative to assist individuals obtain rapid, stackable credentials in several industry sectors of which most articulate to our Local Targeted Occupations List. In total there will be 27 program offerings. CareerSource Suncoast will be working alongside our public institutions to assist their students connect to employers. And along those lines, we have an agreement with State College of Florida to provide Career Coaching, job placement, follow up assistance and tracking for up to 150 students who are in the SCF grant program. Over the term of the grant, SCF will compensate CSS up to \$30,000 for those efforts. Implementation planning has already begun.

Chris Laney reported on the State of Jobs conference that will be held in February. The East Coast CareerSource and St Lucie area will join us. This will be a virtual conference and the date was chosen to align with the school schedules.

Chet Filanowski reported the following IT updates.

Servers

Moved the majority of servers into either the Azure Cloud or Office 365. The number of on-site servers changed from a high of 28 to now 5 which reduces hardware maintenance and energy cost. We plan on moving 2 additional servers into cloud this year.

Currently previewing cloud print servers, this will replace 2 on-premise servers.

Networking

Setup Private network in the Azure Cloud.

Setup a site-to-site connection to our Azure Private network to extend our network into the cloud.

Setup SSL VPN: allows Browser based VPN connection for remote access to the State Intranet

File Storage and backup

Azure Cloud File Sync: For files that cannot be used in SharePoint, allows us to store files in the cloud and sync copies of recently used files on local servers. This reduces the storage requirements of local servers. The files are also accessible directly in the cloud if needed.

Desktops

Windows Virtual Desktops: We started the preview program for this service in February, this allows staff to access Windows 10 desktops from any location using any device. Using this staff with need to certain applications and files can access them as if they were sitting in their office.

Phone System

Full cloud hosted phone, fax, and SMS text in the cloud. This allows staff to use their desk phone, mobile app, or desktop app from any location to send or receive calls and it functions as if they were in the office and also allows staff to send and receive faxes and SMS text from anywhere using the Desktop app or online portal.

Security improvements

Added Microsoft Defender Advanced Threat Protection (Combination of machine-based and Cloud-based endpoint malware protection), added Office 365 Data Loss Prevention (DLP): Monitors and protects for PII information in Email, SharePoint, OneDrive, and teams. ensures that no customer PII data is exposed. Added Azure AD identity Protection: Detects potential vulnerabilities with user accounts: such as suspicious logins and added Azure Information Protection: Cloud Based File Encryption, protection, and classification.

Office 365

Using Exchange online for email, Moved file shares to SharePoint online, TEAMS is widely used for meetings and communication, and we use Yammer: organization wide communication platform

We received Discounts of \$29,628 for Office 365 through the Microsoft non-profit program

We received Microsoft Azure non-profit Grant for \$3,500 to apply toward the above services

Artificial Intelligence (AI Bots)

New Project: Building AI powered Virtual Digital Assistants on the AI cloud platform that can help answer common customer questions and point them to the right resource or if needed get them in contact with a live person. Possible AI addition to crosswalk code name: lightning

Changing Internet Service Providers

Upgrading internet service from 70 mbps to 500 mbps at each location, adding backup internet service Adding Cloud based Firewall replaces our on-site device. Adding Cloud Based Security Devices (includes intrusion prevention system, Malware protection, and web filter) Replaces our on-site device, for a cost savings of around \$46,000 a year

Kathy Bouchard reported we will be holding a staff retreat on October 9th. The event will be virtual and the topic is "Cultivating Connection", Diversity, Unconscious Bias and Tolerance. Game On Nation will be presenting at the retreat.

In closing Chair Cardillo turned the meeting over to the new board chair Eric Troyer.

Next Meeting and Adjournment

Chair Troyer informed the board that the next board meeting will be on November 12, 2020 and will be a combined Executive Committee and Board meeting

The meeting adjourned at 9:15.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "Ted Ehrlichman". The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Ted Ehrlichman
President, CEO

CAREERSOURCE SUNCOAST - BOARD MEETING ATTENDANCE

Absent Present	Board Member
P	George Barthalow, VR Area Supervisor, Vocational Rehabilitation
P	Tom Bedwell, Assistant Training Director, Tampa Area Electrical JATC
P	Commissioner Reggie Bellamy, Manatee County
P	Jim Bos, President, MBJ Group
P	Julie Brooks, Human Resource Manager, Manatee Memorial Hospital
P	Terri Clark, Dean of Lifelong Learning, State College of Florida
A	Ashley Brown, President, Women’s Resource Center
P	Christy Cardillo, CPA Tax Manager/Partner, Carr, Riggs & Ingram, LLC.
A	Christine Clyne, HR Director, Village on the Isle
A	Jackie Dezelski, President, Manatee Chamber of Commerce
P	Ron DiPillo, Executive Director, Sarasota County Schools
P	Lisa Eding, Human Resource Director, Centauri Insurance
P	Luis Font, LIUNA, Laborers International Union
P	Jakobie Green, STAR Student
P	Roscelyn Guenther, Boys & Girls Club of Sarasota County
P	Peter Hayes, President, Tandem Construction
A	Sharon Hillstrom, President/CEO, Bradenton Area Economic Development Corporation
P	Kristi Hoskinson, Marketing, Community Relations, FCCI Insurance
P	Jamie Kahns, Marketing Manager, Bank of America
P	Heather Kasten, President, Sarasota Chamber of Commerce
P	Adam Kendall, Vice President, Morgan Stanley
P	David Kraft, Founder, Vision Consulting Group
A	Rick Mosholder, Director, Human Resources, Hoveround
P	Tim Novak, Dean, LECOM
P	Walter Spikes, Realtor, Bright Realty
P	Eric Troyer, CPA/Partner, Kerkering Barberio & Company
P	Doug Wagner, Deputy Superintendent, Manatee County School Board
P	Ken Waters, VP, Residential Services, Sarasota Housing Authority
A	Commissioner Christian Zeigler, Sarasota County
	Staff Present; Ted Ehrlichman, Josh Matlock, Kathy Bouchard, Robin Dawson, Anthony Gagliano, Chris Laney, Jen Zak, James Disbro, Tracey Barta, Cody Soler, Chet Filanowski, Karima Habity, Hope White, Samantha Zagane, Adranah Stewart
	Other Attendees; Debbie DeLeon, Neighborhood Services Manatee County, Sanders Bell, One Stop Operator

29 Board Members – 22 present at this meeting.

CareerSource Suncoast Board Meeting

Date: November 12, 2020

ACTION ITEM:

APPROVAL OF THE UPDATED ELIGIBLE TRAINING PROVIDER LIST FOR PY 2020-21

REQUESTED ACTION: A motion that the CareerSource Suncoast Board approve the updated Eligible Training Provider List for PY 2020-21

Background Information:

As part of the Workforce Innovation and Opportunity Act (WIOA) implementation, CareerSource Florida's Policy Number 90 (adopted March 1, 2016) provides guidelines for the development of Local Workforce Development Boards Eligible Training Provider Lists (ETPL).

This policy outlines the process for determining eligible training providers for WIOA Title I-B adult and dislocated worker training participants and for publicly disseminating the list of these providers with relevant information about their programs.

WIOA emphasizes informed client choices, job-driven training, provider performance, and continuous improvement. The quality and selection of providers and training services programs is vital to achieving these core principles. CareerSource Suncoast's Eligible Training Provider Lists (ETPL) and the related eligibility procedures ensure the accountability, quality and labor-market relevance of training services programs that receive funds through WIOA title I-B. The ETPL also allows a means for ensuring informed client choice for individuals eligible for training. In administering the eligible training provider process, CareerSource Suncoast (CSS) works to ensure that qualified providers, offering a wide variety of job-driven training programs, are available. The final ETPL will be publicly available online through our website as individuals explore training options. The ETPL process further enhances collaboration between CSS and its stakeholders, resulting in a skilled workforce responsive to industry talent needs.

Process:

As identified in Policy Number 90, CSS develops our ETPL as follows:

- Uses the Local Targeted Occupations List (LTOL) as a starting point
- Solicits the input of Educational Training Providers for them to apply as a Training Provider and provide training program descriptions that teach to the occupations identified on the LTOL
- Reviews submissions for appropriateness and accuracy
- Adds the eligible training providers and programs to the new annual ETPL by July 1, 2020

In addition to the above, CSS further develops our ETPL as follows:

- Allows Training Providers to apply and provide training program descriptions that teach to the occupations identified on the LTOL from July 1, 2020 through September 30, 2020
- Reviews Training Providers submissions for appropriateness and accuracy and provides them to our LTOL & ETPL Review Committee for recommendation to the CSS Board of Directors for approval
- Adds the eligible Training Providers and programs to the updated annual ETPL

Result:

This updated PY 2020-21 ETPL has:

- Twelve (12) continuing training providers, and now two (2) new training providers with one hundred thirty-seven (137) total training program offerings

**CareerSource Suncoast (LWDB 18)
PY 2020-2021 Eligible Training Provider List**

Access Computer Training 1537 Dale Mabry Hwy, Suite 101 Lutz, FL 33548 www.accesscomputertraining.com	Credential	SOC Code	CIP Code	Clock Hours	Tuition, Books & Fees Total (ITA)	Tuition (ITA)	Books (ITA)	Fees (ITA)	Other Costs (Non-ITA)	Est. Total Program Cost	Graduation Rate	Placement Rate	Average Wage at Placement	Basic Skills Grade Level R / M / L
Introduction to Bookkeeping	Cert	433031	520302	32	2,500	2,500	inc	inc	0	\$ 2,500	100	81	\$15.00	9/9/9
Center for Technology Training 1300 N West Shore Blvd., Suite 235 Tampa, FL 33607 www.cttschool.com														
Center for Technology Training 1300 N West Shore Blvd., Suite 235 Tampa, FL 33607 www.cttschool.com	Credential	SOC Code	CIP Code	Clock Hours	Tuition, Books & Fees Total (ITA)	Tuition (ITA)	Books (ITA)	Fees (ITA)	Other Costs (Non-ITA)	Est. Total Program Cost	Graduation Rate	Placement Rate	Average Wage at Placement	Basic Skills Grade Level R / M / L
Business Applications Specialist	Cert	151151	520401	90	\$ 4,995	\$ 4,995	\$ -	\$ -	\$ -	\$ 4,995	N/A	N/A	\$ 17.30	9/9/9
Ethical Hacking and Forensics	Cert	151122	111003	39	\$ 5,990	\$ 5,990	\$ -	\$ -	\$ -	\$ 5,990	50%	50%	\$ 44.03	9/9/9
Information Systems Security Professional	Cert	151122	111003	32	\$ 4,495	\$ 3,546	\$ 949	\$ -	\$ -	\$ 4,495	N/A	N/A	\$ 44.03	9/9/9
Linux +	Cert	151142	111001	33	\$ 3,995	\$ 3,995	\$ -	\$ -	\$ -	\$ 3,995	100%	100%	\$ 22.11	9/9/9
Microsoft Database Technologies	Cert	151141	110802	100	\$ 8,495	\$ 8,495	\$ -	\$ -	\$ -	\$ 8,495	100%	98%	\$ 23.55	9/9/9
Microsoft Network Administration -MCSA-MNA	Cert	151142	111001	156	\$ 9,495	\$ 9,495	\$ -	\$ -	\$ -	\$ 9,495	100%	97%	\$ 22.11	9/9/9
Microsoft Network Expert -MCSE-MNE	Cert	151142	111001	130	\$ 8,495	\$ 8,495	\$ -	\$ -	\$ -	\$ 8,495	100%	100%	\$ 23.07	9/9/9
Network Technician (Network+)	Cert	151152	110901	24	\$ 2,495	\$ 2,495	\$ -	\$ -	\$ -	\$ 2,495	100%	100%	\$ 17.30	9/9/9
PC Repair Technician (A+ prep)	Cert	151151	111006	72	\$ 3,495	\$ 3,495	\$ -	\$ -	\$ -	\$ 3,495	100%	96%	\$ 15.38	9/9/9
PowerPack Club Membership Database - Web	Cert	151141	110802	379	\$ 19,040	\$10,590	\$ 8,450	\$ -	\$ -	\$ 19,040	N/A	N/A	\$ 43.43	9/9/9
Project Management	Cert	111021	520201	41	\$ 4,995	\$ 4,995	\$ -	\$ -	\$ -	\$ 4,995	99%	99%	\$ 55.69	9/9/9
Security+	Cert	151122	110901	24	\$ 2,495	\$ 2,495	\$ -	\$ -	\$ -	\$ 2,495	100%	100%	\$ 19.23	9/9/9
SEO & Social Media Professional	Cert	151151	111006	36	\$ 3,495	\$ 2,737	\$ 758	\$ -	\$ -	\$ 3,495	N/A	N/A	\$ 27.19	9/9/9
Web Design Professional	Cert	151151	110801	90	\$ 8,995	\$ 8,995	\$ -	\$ -	\$ -	\$ 8,995	100%	100%	\$ 19.71	9/9/9
Webmaster Foundation	Cert	151134	110801	33	\$ 4,995	\$ 4,995	\$ -	\$ -	\$ -	\$ 4,995	100%	100%	\$ 18.26	9/9/9
Computer Coach Training Center 5005 N. Hesperides St Tampa, FL 33614 www.Computercoach.com														
Computer Coach Training Center 5005 N. Hesperides St Tampa, FL 33614 www.Computercoach.com	Credential	SOC Code	CIP Code	Clock Hours	Tuition, Books & Fees Total (ITA)	Tuition (ITA)	Books (ITA)	Fees (ITA)	Other Costs (Non-ITA)	Est. Total Program Cost	Graduation Rate	Placement Rate	Average Wage at Placement	Basic Skills Grade Level R / M / L
Business Office Specialist	Cert	433031	520302	104	5000	5000	inc	inc	\$ -	\$ -	100	75	\$25.25	9/9/9
Cloud Integration Specialist	Cert	151151	111003	104	7500	7500	inc	inc	\$ -	\$ -	100	100	\$43.11	9/9/9
Computer Support Specialist	Cert	151151	110901	160	10,500	10,500	inc	inc	\$ -	\$ -	100	86	\$33.85	9/9/9
Cyber Security Specialist	Cert	151122	110901	200	13,000	13,000	inc	inc	\$ -	\$ -	100	86	\$27.25	9/9/9
Data Specialist	Cert	151,141	110802	120	10,500	10,500	inc	inc	\$ -	\$ -	100	100	\$25.25	9/9/9
Digital Marketing Specialist	Cert	112021	1110801	76	6,500	6,500	inc	inc	\$ -	\$ -	100	100	\$25.00	9/9/9
Front End Web Development	Cert	151134	1110801	200	13,500	13,500	inc	inc	\$ -	\$ -	75	100	\$60.10	9/9/9
Full Stack Web Development	Cert	151134	110801	200	13,500	13,500	inc	inc	\$ -	\$ -	78	100	\$57.69	9/9/9
IT Network Administrator	Cert	151142	111001	120	10,500	10,500	inc	inc	\$ -	\$ -	100	100	\$23.00	9/9/9
IT Security Specialist	Cert	151142	1110101	120	10,500	10,500	inc	inc	\$ -	\$ -	100	100	\$35.00	9/9/9
IT Systems Administrator	Cert	151142	1110101	120	7,500	7,500	inc	inc	\$ -	\$ -	NA	NA	NA	9/9/9
Project Management Specialist	Cert	131111	111005	96	10,500	10,500	inc	inc	\$ -	\$ -	96	92	\$41.86	9/9/9
Service Management	Cert	131111	111001	96	10,500	10,500	inc	inc	\$ -	\$ -	100	100	\$25.00	NA
Charlotte Technical Center 18150 Murdock Circle Port Charlotte, FL www.yourcharlotteschools.net/ctc														
Charlotte Technical Center 18150 Murdock Circle Port Charlotte, FL www.yourcharlotteschools.net/ctc	Credential	SOC Code	CIP Code	Clock Hours	Tuition, Books & Fees Total (ITA)	Tuition (ITA)	Books (ITA)	Fees (ITA)	Other Costs (Non-ITA)	Est. Total Program Cost	Graduation Rate	Placement Rate	Average Wage at Placement	Basic Skills Grade Level R / M / L
Air-Conditioning, Refrigeration & Heating Technology 1	Cert	499021	150501	750	\$ 4,907	\$ 2,470	\$ 220	\$ 2,217	\$ -	\$ 4,907	85%	71%	\$ 15.17	9/10/9
Dental Assisting Technology and Management - ATD	Cert	319091	510601	1230	\$ 5,338	\$ 3,591	\$ 356	\$ 1,391	\$ -	\$ 5,338	95%	66%	\$ 16.17	10/10/10
Practical Nursing	Cert	292061	513901	1350	\$ 6,861	\$ 3,942	\$ 748	\$ 2,171	\$ -	\$ 6,861	92%	72%	\$ 19.50	11/11/11
Technology Support Services	Cert	151151	151202	600	\$ 2,360	\$ 1,752	\$ 270	\$ 338	\$ -	\$ 2,360	86%	33%	\$ 18.00	10/10/10

**CareerSource Suncoast (LWDB 18)
PY 2020-2021 Eligible Training Provider List**

Galen College of Nursing 11101 Roosevelt Blvd. N. St. Petersburg, FL 33716 www.GalenCollege.edu	Credential	SOC Code	CIP Code	Credit / Clock Hours	Tuition, Books & Fees Total (ITA)	Tuition (ITA)	Books (ITA)	Fees (ITA)	Other Costs (Non-ITA)	Est. Total Program Cost	Graduation Rate	Placement Rate	Average Wage at Placement	Basic Skills Grade Level R / M / L
Associate Degree in Nursing - LPN to RN Bridge	AS/RN	291141	513801	99	\$ 32,985	\$31,350	\$ -	\$ -	\$ 1,635	\$ 32,985	97%	97%	\$ 37.24	N/A
Associate Degree in Nursing (AS) Two-Year Option	AS/RN	291141	513801	107	\$ 43,875	\$42,270	\$ -	\$ -	\$ 1,605	\$ 43,875	98%	72%	\$ 37.24	N/A
Baccalaureate Degree in Nursing (BSN), Prelicensure Opt	RN	291141	513801	160	\$ 67,640	\$ 65,700	\$ -	\$ -	\$ 1,940	\$ 67,640	N/A	N/A	\$ 37.24	N/A
Practical Nursing	Cert	292061	513901	1440	\$ 22,581	\$ 22,291	\$ -	\$ -	\$ 290	\$ 22,581	92%	73%	\$ 23.32	N/A
Manatee Technical College - MAIN & EAST CAMPUS														
6305 State Road 70 East Bradenton, FL 34203 www.ManateeTech.edu	Credential	SOC Code	CIP Code	Clock Hours	Tuition, Books & Fees Total (ITA)	Tuition (ITA)	Books (ITA)	Fees (ITA)	Other Costs (Non-ITA)	Est. Total Program Cost	Graduation Rate	Placement Rate	Average Wage at Placement	Basic Skills Grade Level R / M / L
Accounting Operations	Cert	433031	520302	900	\$ 3,428	\$ 2,628	\$ -	\$ 800	\$ -	\$ 3,428	91%	78%	\$ 16.80	10/10/10
Advanced Manufacturing & Production Technology	Cert	511011	150406	600	\$ 2,462	\$ 1,787	\$ -	\$ 675	\$ 8	\$ 2,470	100%	100%	\$ 21.70	9/9/9
Applied Cybersecurity	Cert	151122	111003	750	\$ 2,671	\$ 2,190	\$ -	\$ 481	\$ -	\$ 2,671	New	New	New	9/10/9
Automotive Collision Technology Technician	Cert	493021	470603	1400	\$ 5,840	\$ 4,088	\$ -	\$ 1,752	\$ -	\$ 5,840	100%	86%	\$ 16.26	9/9/9
Building Trades and Construction Design Technology	Cert	499071	460415	900	\$ 4,738	\$ 2,540	\$ -	\$ 2,198	\$ -	\$ 4,738	60%	100%	\$ 15.08	9/9/9
Business Management and Analysis	Cert	111021	520201	900	\$ 3,215	\$ 2,628	\$ -	\$ 587	\$ -	\$ 3,215	New	New	New	9/9/9
Carpentry	Cert	472031	460201	1200	\$ 4,950	\$ 2,588	\$ -	\$ 2,362	\$ -	\$ 4,950	100%	100%	\$ 16.43	9/9/9
CNC Production Specialist	Cert	514012	480503	600	\$ 2,586	\$ 1,752	\$ -	\$ 834	\$ -	\$ 2,586	New	New	\$ 20.90	9/10/9
Computer Systems & Information Technology	Cert	151122	110901	900	\$ 3,578	\$ 2,724	\$ -	\$ 854	\$ -	\$ 3,578	84%	85%	\$ 19.22	9/10/9
Dental Assisting Technology and Management	Cert	319091	510601	1230	\$ 5,581	\$ 3,591	\$ -	\$ 1,990	\$ -	\$ 5,581	100%	88%	\$ 16.00	10/10/10
Digital Video Technology	Cert	274011	100105	900	\$ 3,902	\$ 2,629	\$ -	\$ 1,273	\$ -	\$ 3,902	71%	80%	\$ 15.63	9/9/9
Electrical & Instrumentation Technology I	Cert	472111	150404	1000	\$ 3,480	\$ 2,920	\$ -	\$ 560	\$ -	\$ 3,480	100%	100%	\$ 19.50	10/11/10
Electrician	Cert	472111	460302	1500	\$ 6,176	\$ 4,380	\$ -	\$ 1,796	\$ -	\$ 6,176	88%	80%	\$ 16.50	11/11/11
Fire Fighter I & II	Cert	332011	430203	492	\$ 3,936	\$ 1,436	\$ -	\$ 2,500	\$ -	\$ 3,936	100%	100%	\$ 17.83	10/10/10
Fire Fighter/Emergency Medical Technician Combined	Cert	332011	430203	792	\$ 5,461	\$ 2,315	\$ -	\$ 3,146	\$ -	\$ 5,461	97%	100%	\$ 17.83	10/10/10
HVAC	Cert	499021	150501	750	\$ 2,190	\$ 2,190	\$ -	\$ -	\$ -	\$ 2,190	100%	79%	\$ 15.34	9/10/9
HVAC/R	Cert	499021	150501	1350	\$ 4,753	\$ 3,924	\$ -	\$ 829	\$ -	\$ 4,753	95%	79%	\$ 17.92	9/10/9
Industrial Technology	Cert	173026	150612	1600	\$ 4,862	\$ 4,672	\$ -	\$ 190	\$ -	\$ 4,862	67%	100%	\$ 16.13	9/9/9
Police & Law Enforcement Academy	Cert	333051	430107	770	\$ 3,050	\$ 2,245	\$ -	\$ 805	\$ -	\$ 3,050	100%	95%	\$ 24.33	n/a
Machining Technologies	Cert	514041	480503	1500	\$ 5,939	\$ 4,380	\$ -	\$ 1,559	\$ -	\$ 5,939	92%	90%	\$ 17.77	9/9/8
Marine Services Technology	Cert	493051	470616	1350	\$ 5,249	\$ 3,942	\$ -	\$ 1,307	\$ -	\$ 5,249	78%	86%	\$ 16.50	9/9/9
Massage Therapy	Cert	319011	513501	750	\$ 2,963	\$ 2,300	\$ -	\$ 663	\$ -	\$ 2,963	92%	89%	\$ 16.56	10/9/10
Medical Lab Assisting	Cert	292012	510802	465	\$ 2,873	\$ 1,357	\$ -	\$ 1,516	\$ -	\$ 2,873	No Data	No Data	No Data	11/9/11
Medical Coder / Biller	Cert	292071	510707	1110	\$ 3,901	\$ 3,241	\$ -	\$ 660	\$ -	\$ 3,901	86%	100%	\$ 22.51	11/10/11
Optometric Assisting	Cert	292081	511802	1080	\$ 4,387	\$ 3,153	\$ -	\$ 1,234	\$ -	\$ 4,387	92%	100%	\$ 15.72	11/9/11
Optometric Technician (Express)	Cert	319099	511802	102	\$ 422	\$ 298	\$ -	\$ 124	\$ -	\$ 422	88%	50%	New	11/9/11
Plumbing	Cert	472152	460503	1080	\$ 4,089	\$ 3,153	\$ -	\$ 936	\$ -	\$ 4,089	100%	100%	\$ 17.07	9/9/9
Practical Nursing	Cert	292061	513901	1350	\$ 4,720	\$ 3,942	\$ -	\$ 778	\$ -	\$ 4,720	100%	88%	\$ 17.98	11/11/11
Professional Culinary Arts & Hospitality	Cert	119051	120503	1200	\$ 6,550	\$ 3,144	\$ -	\$ 3,406	\$ -	\$ 6,550	New	New	\$ 14.70	9/9/9
Surgical Technology	Cert	292055	510909	1330	\$ 5,399	\$ 3,883	\$ -	\$ 1,516	\$ -	\$ 5,399	No Data	No Data	\$ 19.65	11/10/11
Web Development	Cert	151199	110801	1050	\$ 3,196	\$ 3,066	\$ -	\$ 130	\$ -	\$ 3,196	94%	75%	\$ 25.28	9/9/9
Welding Technology	Cert	514121	480508	1050	\$ 5,385	\$ 3,066	\$ -	\$ 2,319	\$ -	\$ 5,385	95%	83%	\$ 29.67	9/9/9
Welding Technology - Advanced	Cert	514121	480508	750	\$ 3,717	\$ 2,190	\$ -	\$ 1,527	\$ -	\$ 3,717	75%	100%	\$ 47.67	9/9/9

**CareerSource Suncoast (LWDB 18)
PY 2020-2021 Eligible Training Provider List**

Meridian College 7020 Professional Parkway East Sarasota, FL 34240 www.meridian.edu	Credential	SOC	CIP Code	Credit / Clock Hours	Tuition, Books & Fees Total (ITA)	Tuition (ITA)	Books (ITA)	Fees (ITA)	Other Costs (Non-ITA)	Est. Total Program Cost	Graduation Rate	Placement Rate	Average Wage at Placement	Basic Skills Grade Level R / M / L
Dental Assistant	Cert	319091	510601	900	\$ 16,109	\$14,800	\$ 500	\$ 809	\$ -	\$ 16,109	67%	80%	\$ 15.20	10/10/10
Medical Administration	Cert	292071	510711	1152	\$ 38,209	\$33,600	\$ 2,800	\$ 1,809	\$ -	\$ 38,209	100%	100%	\$ 17.20	12/12/12
Medical Assisting - Associate Degree	AS	319092	510801	1236	\$ 38,209	\$33,600	\$ 2,800	\$ 1,809	\$ -	\$ 38,209	50%	100%	\$ 16.00	12/12/12
Medical Insurance Billing & Coding	Cert	292071	510707	576	\$ 18,559	\$16,800	\$ 750	\$ 1,009	\$ -	\$ 18,559	62%	80%	\$ 15.75	10/10/10
Diagnostic Medical Ultrasound	AS	292032	510910	1392	\$ 41,009	\$36,400	\$ 2,800	\$ 1,809	\$ -	\$ 41,009	61%	71%	\$ 22.50	12/12/12
Medical Assistant	Cert	319092	510801	660	\$ 18,309	\$16,800	\$ 500	\$ 1,009	\$ -	\$ 18,309	67%	81%	\$ 15.00	10/10/10
New Horizons Computer Learning Center Tampa 5402 W Laurel St. Tampa, FL 33607 www.nhtampabay.com														
Credential	SOC Code	CIP Code	Clock Hours	Tuition, Books & Fees Total (ITA)	Tuition (ITA)	Books (ITA)	Fees (ITA)	Other Costs (Non-ITA)	Est. Total Program Cost	Graduation Rate	Placement Rate	Average Wage at Placement	Basic Skills Grade Level R / M / L	
Comp TIA A+	Cert	151152	110901	40	\$ 2,995	inc	inc	inc	\$ -	\$ 2,995	98	89	\$ 15.00	9/9/9
Comp TIA Network +	Cert	151152	110901	36	\$ 2,995	inc	inc	inc	\$ -	\$ 2,995	100	86	\$ 20.00	9/9/9
Comp TIA Security +	Cert	151152	110901	36	\$ 2,995	inc	inc	inc	\$ -	\$ 2,995	100	88	\$ 35.00	9/9/9
ITIL 4 Foundation - IT Security Manager	Cert	151122	111003	24	\$ 1,595	inc	inc	inc	\$ -	\$ 2,995	100	85	\$ 40.00	9/9/9
Project Manager Professional PMP	Cert	111021	520201	36	\$ 3,895	inc	inc	inc	\$ -	\$ 3,895	99	88	\$ 37.00	9/9/9
Roadmaster Drivers School, Inc. 5025 Orient Road Tampa, FL 33610 www.roadmaster.com														
Credential	SOC Code	CIP Code	Clock Hours	Tuition, Books & Fees Total (ITA)	Tuition (ITA)	Books (ITA)	Fees (ITA)	Other Costs (Non-ITA)	Est. Total Program Cost	Graduation Rate	Placement Rate	Average Wage at Placement	Basic Skills Grade Level R / M / L	
Commercial Truck Driver Training	Cert	533032	490205	160	\$ 6,995	\$ 6,845	\$ -	\$ 150	\$ 509	\$ 7,504	85%	81%	\$ 16.83	NA
State College of Florida, Manatee-Sarasota 5840 26th Street West Bradenton, FL 34207 www.scf.edu														
Credential	SOC Code	CIP Code	Credit / Clock Hours	Tuition, Books & Fees Total (ITA)	Tuition (ITA)	Books (ITA)	Fees (ITA)	Other Costs (Non-ITA)	Est. Total Program Cost	Graduation Rate	Placement Rate	Average Wage at Placement	Basic Skills Grade Level R / M / L	
Business Administration, Management 1706	AS	111021	520201	60	\$ 8,748	\$ 6,148	\$ 2,348	\$ 252	\$ 200	\$ 8,948	0%	N/A	\$ 23.19	13/13/13
Business Administration, Management 2006	AS	111021	520201	60	\$ 9,021	\$ 6,148	\$ 2,621	\$ 252	\$ 200	\$ 9,221	6%	100%	\$ 24.28	13/13/13
Business Administration,Business Entrepreneurship	AS	112021	620703	60	\$ 8,836	\$ 6,148	\$ 2,436	\$ 252	\$ 200	\$ 9,036	4%	100%	\$ 24.28	13/13/13
Business Administration, Marketing	AS	112021	521401	60	\$ 8,613	\$ 6,148	\$ 2,213	\$ 252	\$ 200	\$ 8,813	2%	100%	\$ 24.28	13/13/13
Business Management 3010	Cert	111021	520701	30	\$ 4,473	\$ 3,074	\$ 1,399		\$ 200	\$ 4,673	1%	100%	\$ 23.10	13/13/13
Business Operations 3036	Cert	111021	530201	18	\$ 2,798	\$ 1,844	\$ 854	\$ 100	\$ 200	\$ 2,998	2%	100%	\$ 23.19	13/13/13
Business Specialist 3017	Cert	111021	520201	12	\$ 1,979	\$ 1,229	\$ 650	\$ 100	\$ 200	\$ 2,179	1%	100%	\$ 23.19	13/13/13
Construction Management Technology	AS	119021	460412	60	\$ 8,196	\$ 6,148	\$ 1,761	\$ 287	\$ 200	\$ 8,396	4%	100%	\$ 36.37	13/13/13
Criminal Justice Technology Specialist	Cert	333012	430103	24	\$ 3,005	\$ 2,459	\$ 546	\$ -	\$ 200	\$ 3,205	No Data	100%	\$ 21.35	13/13/13
Database Administrator	Cert	151141	1110203	15	\$ 2,091	\$ 1,537	\$ 404	\$ 150	\$ 200	\$ 2,291	2%	100%	\$ 25.82	13/13/13
Dental Assistant	Cert	319091	510601	360	\$ 3,399	\$ 3,399	\$ -	\$ 600	\$ -	\$ 3,999	No Data	No Data	No Data	8/8/8
Dental Hygiene 2029	AS	292021	510602	88	\$ 15,068	\$ 9,018	\$ 2,000	\$ 4,050	\$ 2,130	\$ 17,198	80%	100%	\$ 28.84	13/13/13
Medical Assistant	Cert	319092	519092	520	\$ 3,599	\$ 3,044	\$ -	\$ 555	\$ -	\$ 3,599	No Data	No Data	\$ 16.00	8/8/8
Medical Coding and Billing	Cert	292071	510707	455	\$ 3,699	\$ 2,845	\$ 425	\$ 429	\$ -	\$ 3,699	No Data	No Data	\$ 22.00	8/8/8
Network Infrastructure	Cert	151152	111001	21	\$ 2,684	\$ 2,152	\$ 397	\$ 135	\$ 200	\$ 2,884	1%	100%	\$ 22.18	13/13/13
Network Security 3007	Cert	151122	111001	30	\$ 4,095	\$ 3,074	\$ 718	\$ 303	\$ 200	\$ 4,295	0%	N/A	\$ 23.77	13/13/13
Network Server Administrator 3006	Cert	151142	111001	24	\$ 3,483	\$ 2,459	\$ 744	\$ 280	\$ 200	\$ 3,683	0%	N/A	\$ 26.28	13/13/13
Network System Technology 2027	AS	151122	111001	60	\$ 7,969	\$ 6,148	\$ 1,224	\$ 597	\$ 200	\$ 8,169	7%	N/A	\$ 23.77	13/13/13
Nursing (Artic-to BS Degree)	AS	291141	513801	72	\$ 10,758	\$ 7,378	\$ 2,600	\$ 780	\$ 2,034	\$ 12,792	80%	90%	\$ 26.00	13/13/13
Paralegal/Legal Assisting	AS	232011	220302	64	\$ 9,494	\$ 6,558	\$ 2,724	\$ 212	\$ 200	\$ 9,694	4%	100%	\$ 16.44	13/13/13
Physical Therapy Assistant	AS	312021	510806	74	\$ 9,750	\$ 7,600	\$ 845	\$ 1,305	\$ 1,085	\$ 10,835	94%	100%	\$ 30.00	13/13/13
Radiography 2023	AS	292034	510907	77	\$ 10,988	\$ 7,891	\$ 2,300	\$ 798	\$ 750	\$ 11,738	71%	92%	\$ 25.00	13/13/13
Risk Management, Insurance Services 2046	AS	111021	520201	60	\$ 8,714	\$ 6,148	\$ 2,379	\$ 187	\$ 200	\$ 8,914	2%	100%	\$ 23.19	13/13/13
Risk Management, Insurance Operations 3041	Cert	130131	520201	18	\$ 2,484	\$ 1,844	\$ 640		\$ 200	\$ 2,684	0%	N/A	\$ 30.53	13/13/13
Technology Project Management	AS	151199	111005	60	\$ 9,167	\$ 6,148	\$ 2,747	\$ 272	\$ 200	\$ 9,367	1%	100%	\$ 18.46	13/13/13

**CareerSource Suncoast (LWDB 18)
PY 2020-2021 Eligible Training Provider List**

Suncoast Technical College (STC) 4748 Beneva Road Sarasota, FL 34233 www.suncoast.edu	Credential	SOC Code	CIP Code	Clock Hours	Tuition, Books & Fees Total (ITA)	Tuition (ITA)	Books (ITA)	Fees (ITA)	Other Costs (Non-ITA)	Est. Total Program Cost	Graduation Rate	Placement Rate	Average Wage at Placement	Basic Skills Grade Level R / M / L
.Net Application Development & Programming	Cert	151151	110203	1050	\$ 4,180	\$ 3,780	\$ 280	\$ 120	\$ -	\$ 4,180	88%	100%	\$ 39.77	9/9/9
Accounting Operations	Cert	433031	520302	800	\$ 4,260	\$ 3,275	\$ 865	\$ 120	\$ -	\$ 4,260	100%	89%	\$ 15.20	10/10/10
Advanced Manufacturing & Production Technology	Cert	511011	150406	600	\$ 2,230	\$ 1,977	\$ 33	\$ 220	\$ -	\$ 2,230	N/A	N/A	\$ 20.25	9/9/9
Air Conditioning, Refrigeration, and Heating Technology	Cert	499021	470201	750	\$ 3,901	\$ 2,640	\$ 1,056	\$ 205	\$ -	\$ 3,901	85%	86%	\$ 17.16	9/10/9
Automotive Collision Technology	Cert	493021	470603	1400	\$ 8,117	\$ 6,217	\$ 1,655	\$ 245	\$ -	\$ 8,117	70%	100%	\$ 15.11	9/9/9
Automotive Service Technology I & II	Cert	493023	470603	1800	\$ 9,090	\$ 7,030	\$ 1,840	\$ 220	\$ -	\$ 9,090	100%	100%	\$ 15.11	9/10/9
Building Trades & Construction Design Technology	Cert	499071	460415	900	\$ 5,634	\$ 4,484	\$ 955	\$ 195	\$ -	\$ 5,634	N/A	N/A	\$ 17.96	9/9/9
Building Trades & Construction Design Tech (Express)	Cert	499071	460415	150	\$ 742	\$ 438	\$ -	\$ 304	\$ -	\$ 742	N/A	N/A	\$ 15.17	9/9/9
Business Management & Analysis	Cert	111021	520201	900	\$ 4,260	\$ 3,275	\$ 865	\$ 120	\$ -	\$ 4,260	100%	100%	\$ 17.74	9/9/9
Carpentry	Cert	472031	460201	1200	\$ 5,668	\$ 4,693	\$ 830	\$ 145	\$ -	\$ 5,668	N/A	N/A	\$ 15.11	9/9/9
Computer Systems & Information Technology	Cert	151152	110901	900	\$ 4,019	\$ 3,614	\$ 285	\$ 120	\$ -	\$ 4,019	89%	88%	\$ 21.03	9/10/9
Correctional Officer	Cert	333012	430102	420	\$ 4,180	\$ 3,780	\$ 280	\$ 120	\$ -	\$ 4,180	100%	100%	\$ 23.15	N/A
Crossover from Corr Officer to Law Enf Officer	Cert	333051	430107	518	\$ 3,980	\$ 3,310	\$ -	\$ 670	\$ -	\$ 3,980	100%	80%	\$ 25.65	N/A
Digital Design	Cert	271024	100303	1200	\$ 5,284	\$ 4,764	\$ 335	\$ 185	\$ -	\$ 5,284	100%	78%	\$ 16.88	9/9/9
Drafting	Cert	173011	151301	1500	\$ 6,163	\$ 5,583	\$ 410	\$ 170	\$ -	\$ 6,163	100%	100%	\$ 20.00	9/10/9
Electrician	Cert	472111	460302	1500	\$ 6,760	\$ 5,340	\$ 1,215	\$ 205	\$ -	\$ 6,760	100%	No Data	\$ 16.29	9/9/9
Fire Fighter 492	Cert	332011	430203	492	\$ 4,393	\$ 2,966	\$ 410	\$ 1,017	\$ 1,130	\$ 5,523	95%	72%	\$ 21.34	10/10/10
Fire Fighter I/II	Cert	332011	430203	398	\$ 4,044	\$ 2,692	\$ 350	\$ 1,002	\$ 1,020	\$ 5,064	95%	72%	\$ 21.34	10/10/10
FL Law Enforcement Officer	Cert	333051	430107	770	\$ 3,980	\$ 3,310	\$ -	\$ 670	\$ 711	\$ 4,691	100%	80%	\$ 26.65	NA
Heating Ventilation AC Ref HVAC/R 1	Cert	499021	150501	750	\$ 3,901	\$ 2,640	\$ 1,056	\$ 205	\$ -	\$ 3,901	85%	86%	\$ 17.16	9/10/9
Industrial Machinery Maintenance & Repair	Cert	499041	470303	1350	\$ 5,677	\$ 4,632	\$ 900	\$ 145	\$ -	\$ 5,677	100%	100%	\$ 20.25	9/9/9
Machinists	Cert	524042	480503	1200	\$ 5,410	\$ 4,385	\$ 880	\$ 145	\$ -	\$ 5,410	84%	100%	\$ 17.00	9/9/9
Marine Services	Cert	493051	470616	1350	\$ 9,184	\$ 6,939	\$ 1,875	\$ 370	\$ -	\$ 9,184	86%	96%	\$ 15.11	9/9/9
Medical Administrative Specialist	Cert	436013	510716	1050	\$ 5,034	\$ 3,774	\$ 1,140	\$ 120	\$ -	\$ 5,034	83%	80%	\$ 16.74	10/10/10
Practical Nursing	Cert	292061	513901	1350	\$ 7,685	\$ 5,318	\$ 1,398	\$ 969	\$ -	\$ 7,685	93%	85%	\$ 19.52	11/11/11
Professional Culinary Arts & Hospitality	Cert	119051	120503	1200	\$ 6,034	\$ 5,034	\$ 775	\$ 225	\$ -	\$ 6,034	100%	76%	\$ 19.91	9/9/9
Surgical Technology	Cert	292055	510909	1350	\$ 7,837	\$ 5,296	\$ 1,212	\$ 1,329	\$ -	\$ 7,837	88%	80%	\$ 15.49	11/11/11
Suncoast Trucking Academy 28040 Airpark Dr. #104 Punta Gorda, FL 33982 www.suncoasttrucking.com	Credential	SOC Code	CIP Code	Clock Hours	Tuition, Books & Fees Total (ITA)	Tuition (ITA)	Books (ITA)	Fees (ITA)	Other Costs (Non-ITA)	Est. Total Program Cost	Graduation Rate	Placement Rate	Average Wage at Placement	Basic Skills Grade Level R / M / L
Class A CDL 160	Cert	533032	490205	160	\$ 5,795	\$ 5,000	\$ 150	\$ 645	\$ -	\$ 5,795	80%	78%	\$ 18.76	NA
Apprenticeships														
Tampa Area Electrical JATC 5625 Harney Road Tampa, FL 33610 www.tampajatc.org	Credential	SOC Code	CIP Code	Clock Hours	Total Cost ITA	Technical Instruction on ITA	Books (ITA)	Fees (ITA)	Other Costs (Non-ITA)	Est. Total Program Cost	Completion Rate	Placement Rate	Average Wage at Placement	Basic Skills Grade Level R / M / L
Electrical Apprenticeship	Cert	472111	460302	8900	\$ 5,200	\$ -	\$ 3,500	\$ 1,700	\$ -	\$5,200.00	75%	100%	\$ 15.00	Dplm/GED
Technical Instruction: PGT Custom Windows & Doors 1070 Technology Dr. North Venice, FL 34275 www.pgtinnovations.com Sponsor: CareerSource Suncoast	Credential	SOC Code	CIP Code	Clock Hours	Total Cost ITA	Technical Instruction on ITA	Books (ITA)	Fees (ITA)	Other Costs (Non-ITA)	Est. Total Program Cost	Completion Rate	Placement Rate	Average Wage at Placement	Basic Skills Grade Level R / M / L
Tool & Die Maker Apprenticeship	Cert	514111	480507	576	\$ 10,080	\$10,080	\$ -	\$ -	\$ -	\$ 10,080	New	New	\$ 17.75	Dplm/GED
New Programs submitted for approval in Nov 2020														

CareerSource Suncoast
Summary of Funds Available - All Programs Mod #1
Program Year 2020-2021
July 1, 2020 - June 30, 2021

Funding Streams	Original Funding Budgeted:			Changes for Mod #1:				Notes for Increase or Decrease in Funding Available
	Funding Available PY 20-21	Reserve for PY 21-22	Funding Budgeted For PY 20-21	Inc or (Dec) Funding Avail PY 20-21	Mod #1 Funding Avail PY 20-21	Modified Reserve for PY 21-22	Mod #1 Funding Budgeted PY 20-21	
Temporary Assistance for Needy Families (TANF) exp 6/30/21	\$1,323,933	\$0	\$1,323,933	\$4,993	\$1,328,926	\$0	\$1,328,926	Extended end date 8/31/20 PY 19-20 funds
WIOA-Adult & Dislocated Worker expires 6/30/2022	\$2,063,279	\$440,000	\$1,623,279					
WIOA-Adult & Dislocated Worker Carry Fwd estimate expires 6/30/2021	\$884,975	\$0	\$884,975					
Total WIOA Adult & Dislocated Worker	\$2,948,254	\$440,000	\$2,508,254	\$341,119	\$3,289,373	\$689,119	\$2,600,254	Increase in est carryover fr PY 19-20 \$74k & Perf Incent & Supple funds awarded after budget
WIOA-Youth expires 6/30/2022	\$762,937	\$325,000	\$437,937					
WIOA-Youth Carry Fwd estimate expires 6/30/2021	\$749,375	\$0	\$749,375					
Total WIOA Youth	\$1,512,312	\$325,000	\$1,187,312	\$23,586	\$1,535,898	\$348,586	\$1,187,312	Increase in est carryover fr PY 19-20
Apprenticeship Expansion expires 2/28/21	\$86,158	\$0	\$86,158	\$4,918	\$91,076	\$0	\$91,076	Increase in est carryover fr PY 19-20
Internship Development expires 2/28/21	\$75,526	\$0	\$75,526	\$3,120	\$78,646	\$0	\$78,646	Increase in est carryover fr PY 19-20
National Emergency Dislocated Worker Opioid expires 3/31/2021	\$278,517	\$0	\$278,517	\$0	\$278,517	\$0	\$278,517	No change waiting on mod fr USDOL
National Emergency Dislocated Worker COVID-19 expires 3/31/2022	\$416,547	\$0	\$416,547	(\$2,633)	\$413,914	\$0	\$413,914	Decrease in est carryover fr PY 19-20
Foundational Skills expires 6/30/2021	\$20,000	\$0	\$20,000	\$833	\$20,833	\$0	\$20,833	Increase in est carryover fr PY 19-20
Wagner Peyser (WP) expires 9/30/2021	\$560,898	\$45,000	\$515,898					
Wagner Peyser (WP) Carry Fwd estimate expires 9/30/2020	\$202,875	\$0	\$202,875					
Total Wagner Peyser	\$763,773	\$45,000	\$718,773	\$35,355	\$799,128	\$45,355	\$753,773	Increase in est carryover and grant for PY 19-20
Veteran's Programs (DVOP & LVER) estimate expires 6/30/2021	\$111,672	\$0	\$111,672	\$0	\$111,672	\$0	\$111,672	No change
Reemployment Svcs & Eligibility Assess (RESEA) estimate expires 6/30/2021	\$200,525	\$0	\$200,525	(\$6,661)	\$193,864	\$0	\$193,864	Decrease in grant
Supplemental Nutrition Assist Prog Employment & Training (SNAP) estimate expires 6/30/2021	\$88,333	\$0	\$88,333	\$0	\$88,333	\$0	\$88,333	SNAP NFA has not been issued for Oct '20-Sept '21 delay with US Dept of Agriculture - leaving est
Trade Adjustment Assistance (TAA) Carry Fwd estimate expires 6/30/2021	\$38,500	\$0	\$38,500	\$0	\$38,500	\$0	\$38,500	No change
Total	\$7,864,050	\$810,000	\$7,054,050	\$404,630	\$8,268,680	\$1,083,060	\$7,185,620	Mod#1 Increased Reserves \$273,060 & Funding Budgeted \$131,570

CareerSource Suncoast
Budget Mod #1
Program Year 2020-2021

	Funding Budgeted Original PY 20-21	Increase or (Decrease)	Funding Budgeted Mod #1 PY 20-21	Notes
Funding Available Less Reserves	\$7,054,050	\$131,570	\$7,185,620	Increase in funding see Summary of Funds Available for details
Personnel Costs:				
Salaries & Fringe Benefits	\$3,954,572		\$3,954,572	
Staff Training & Education	60,000	\$5,000	\$65,000	Investing in further staff development
Total Personnel Costs	\$4,014,572	\$5,000	\$4,019,572	
Facility Costs	\$1,015,198	\$62,000	\$1,077,198	Security for two centers \$27,000 - 3 months once job search is no longer waived for unemployed. Addtl \$35k for rent increase - Sarasota Career Center
Office Furniture & Equipment	\$40,000	\$4,570	\$44,570	Replace end of life equipment
Operating Costs-Career Ctrs & Adm:				
Accounting	\$30,000		\$30,000	
Audit & Monitoring	60,000		\$60,000	
Consultants & Legal	33,250		\$33,250	
General Insurance	49,000		\$49,000	
Office Supplies & Expense	55,000		\$55,000	
Travel & Meetings	50,000		\$50,000	
Total Operating Costs	\$277,250	\$0	\$277,250	
Program Services:				
Client Training & Support	\$1,393,660		\$1,393,660	
Employer & Client Services Outreach	203,370	60,000	\$263,370	Expanding virtual services for clients and employers
Outreach	110,000		\$110,000	
Total Program Services	\$1,707,030	\$60,000	\$1,767,030	
Totals	\$7,054,050	\$131,570	\$7,185,620	



COMMITTEE REPORTS

CAREERSOURCE SUNCOAST
Finance & Performance Committee
Combined Executive Committee & Board Summary Report
November 12, 2020

The Finance & Performance Committee met via teleconference on Thursday, October 22, 2020.

Budget Modification #1 PY 20-21:

Robin Dawson presented Budget Modification #1 for PY 2020-2021. The modification increases overall funding available for PY 20-21 by \$404,630 raising funds available from \$7,864,050 to \$8,268,680. The increase in funds is due to truing up carryover funds from PY 19-20, performance incentives and supplemental funds received after year end. Reserves for PY 21-22 was increased \$273,060 leaving a balance of \$1,083,060 in reserves. Funding budgeted for PY 20-21 was increased by \$131,570 modifying the budget from \$7,054,050 to \$7,185,620. Line items increased based on the \$131,570 budget mod were staff training, facility costs, office furniture/equipment, and employer/client services. A Summary of Funds Available and the Budget Modification #1 for PY 20-21 worksheets are included in the meeting materials with further details.

A motion was made to approve Budget Mod #1 PY 20-21 by Rick Mosholder and second by Walter Spikes. The motion passed unanimously.

Review of Budget to Expenditure Report as of 9-30-2020:

A copy of the report is included in the meeting materials. This report covers the first quarter of program year July 1, 2020 – June 30, 2021. Overall burn rate at this point was 24%. The report shows a percentage of budget expended by category as of 9-30-2020:

Personnel Costs	26%
Facility Costs	31%
Office Furniture & Equipment	0%
Operating Costs	24%
Program Services	16%

State and federal expenditure requirements reported as of 9-30-2020:

• Admin Expenditure Rate	1.89%	Max 10%
• Indirect Rate Avg	13.57%	Approved Rate 13.54%
• Individual Training Accounts (ITA)	28.55%	Min Required 30%
• Youth Paid Internship Exp	33.13%	Min Required 20%
• Youth Out of School Exp	97.24%	Min Required 75%

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Review of Summary of Unrestricted Funds as of 9-30-2020:

Balance of funds \$524,963

Financial Monitoring and Annual CPA Audit Update:

Our DEO Financial Monitoring for PY 19-20 has been completed, but we are awaiting reports from DEO. The report will be shared with Committee when received. The report is expected to have no findings and just a few observations in the report. Powell and Jones, CPAs are reviewing and testing for annual audit for PY ending 6-30-2020.

Next Finance & Performance Committee Meeting:

TBD once audit report is complete.

Respectfully submitted,

Walter Spikes, Chair-Finance & Performance Committee
Robin Dawson, CFAO

CareerSource Suncoast
 Expenditure To Budget Report - Summary
 Program Year July 1, 2020 thru June 30, 2021
 As of 09/30/2020 w/ Accruals

	PY TOTAL BUDGET	RESTRICTED EXPENSES YTD	BUDGET BALANCE	% OF BUDGET EXPENDED	UNRESTRICTED EXPENSES YTD	NOTES
PERSONNEL COSTS						
SALARIESFRINGE BENEFITS	\$3,954,572	\$1,020,250	\$2,934,322	26%	\$1,243	
STAFF TRAINING & EDU	\$60,000	\$6,820	\$53,180	11%	\$0	
TOTAL PERSONNEL COSTS	\$4,014,572	\$1,027,070	\$2,987,502	26%	\$1,243	
FACILITY COSTS	\$1,015,198	\$314,504	\$700,694	31%	\$168	
OFFICE FURNITURE & EQUIP	\$40,000	(\$114)	\$40,114	0%	\$3,494	cash from recycling obsolete/damaged equipment
OPERATING COSTS:						
ACCOUNTING	\$30,000	\$9,158	\$20,842	31%	\$2,099	Accounting maintenance supp effective 7/1
AUDIT/MONITORING	\$60,000	\$0	\$60,000	0%	\$0	Monitoring and Audit begins in October
CONSULTANTS/LEGAL	\$33,250	\$5,607	\$27,643	17%	\$0	
GENERAL INSURANCE	\$49,000	\$48,932	\$68	100%	\$0	Policies began July 1
OFFICE EXP & SUPP	\$55,000	\$4,140	\$50,860	8%	\$1,483	
TRAVEL & MEETINGS	\$50,000	(\$833)	\$50,833	-2%	\$0	refunds from cancelled conferences
TOTAL OPERATING COSTS	\$277,250	\$67,005	\$210,245	24%	\$3,582	
PROGRAM SERVICES:						
CLIENT TRAINING/SUPPORT	\$1,393,660	\$182,566	\$1,211,094	13%	\$4,591	actual: trng \$170,207, supp \$12,360 enc: trng \$143,961, supp \$4,495
CLIENT & EMPLOYER SERVICES	\$203,370	\$80,616	\$122,754	40%	\$4,448	Costs for SOTC & SOJC & renewals for client related services
OUTREACH	\$110,000	\$13,250	\$96,750	12%	\$0	
TOTAL PROGRAM SERVICES	\$1,707,030	\$276,432	\$1,430,598	16%	\$9,039	
TOTALS	\$7,054,050	\$1,684,896	\$5,369,154	24%	\$17,525	Rates below as of 9/30/20: Admin 1.89% Max 10% Indirect Avg 13.57% - Approved Rate 13.54% ITA 28.55% Min Req 30% Paid Internships Exp 33.13% Min Req 20% Yth Out of Sch Exp 97.24% Min Req 75%.
					\$524,963	Unrestricted Fund Balance as of 9/30/2020 (MM & CD \$335,345 included in total balance)



STAFF REPORTS